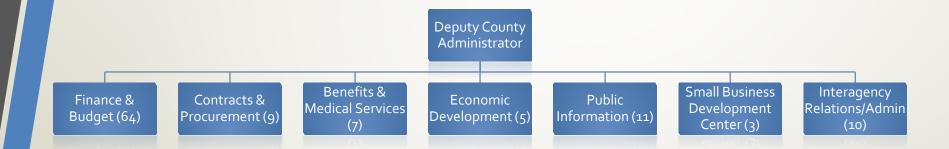
2018 Budget Presentation Administration and Financial Services

Nicola Sapp, Deputy County Administrator Sherri Cassidy, County Controller November 14, 2017

Administration and Financial Services





Finance & Budget

- Accounting
- Accounts Payable
- Accounts Receivable
- Budget
- Fraud Investigations and Prevention (DHS)
- Payroll



Contracts & Procurement

- Request for proposals and request for bid process:
 - Create solicitations
 - Obtain best value competitive prices
 - Pre-bid and pre-proposal conferences
 - Evaluation committees
 - Develop and negotiate contract documents
- Track cooperative contracts and agreements
- Monitor economy, pricing and product development
- Oversee County surplus and property disposal



Benefits & Medical Services

- Employee Health Insurance
- Wellness Program
- Life and Disability Insurance
- Family and Medical Leave Act (FMLA)
 Administration
- Americans with Disabilities Act (ADA)
 Administration



Economic Development

Business Incentives

 Enterprise Zone; Revolving Loan Fund; Industrial Development Bonds; Business Personal Property Tax Credit; Commercial Aeronautical Zone

Community Initiatives

 Community Development Block Grant (CDBG) Program; Non-Profit Bonds

Housing

 El Paso County Housing Authority; Housing Trust Fund; Single Family "Turnkey" Mortgage Program; Mortgage Credit Certificate Program; Multi-Family Mortgage Bond Program; Fair Housing



Public Information

- Provides timely and accurate information to the public
- Audio visual support for all public meetings
- Maintains County website and multi-media informational materials
- Coordinates all Colorado Open Records Act (CORA) requests



Pikes Peak Small Business Development Center

- Small Business Consulting, Events, Business Seminars
- Veterans Small Business
- Minority Business Office
- Connect2Dot
- SBDC Advanced
- Small Manufacturer's AdvantEDGE
- Cyber:CYA/SBDC Techsource
- Courses for Creatives
- Disaster Relief
- Leading Edge



Interagency Coordination/ Administration

- Manage Sales and Use Tax Collections and Audits
- Disaster Recovery
- Special Projects
- Impact Fee Program
- Manage Relationships between Federal, State, and Local Municipalities
- Provide administrative support to Elected Offices and Officials



Laws and Regulations

- Governmental Accounting Standards Board (GASB)
- Generally Accepted Accounting Principles (GAAP)
- Colorado State Budget Law C.R.S. Title 29
- Colorado Taxation Law C.R.S. Title 39
- Mill Levy Law (5.5%)
- Internal Revenue Service (IRS)
- Mill Levy Limit (Gallagher Amendment 1982)
- Taxpayers Bill of Rights (TABOR 1992)
- Uniform Grant Guidance issued by OMB (Federal Office of Management & Budget)
- Federal, State & Local Procurement Law
- SEC Compliance with MSRB through EMMA
- C.R.S. 39-30-101 Urban & Rural Enterprise Zone Act
- Affordable Care Act (ACA)
- Family Medical Leave Act (FMLA)
- Americans with Disabilities Act (ADA)
- Health Insurance Portability and Accountability Act (HIPAA)



Strategic Plan Goals

- Goal 1: Maintain and promote a financially sustainable county government that is transparent and effective
- Goal 2: Continue to enhance the understanding of civic services and promote participation, engagement, and confidence in county government
- Goal 4: Consistently support regional economic strength



Operating Indicators

 Payroll Serviced 	65K
 Accounting Journal Entries Processed 	70K
 Accounts Payable Processed 	82K
 Budget Journal Entries Processed 	2K
 Purchase Orders Issued 	>1K
 Value of Purchase Orders Issued 	\$119M
 Surplus Sales Revenue 	\$237K
 News Releases 	~400
 Social Media Releases 	>12K



Operating Indicators - Continued

• FMLA Claims	875
 ADA Claims 	75
 Short Term Disability Claims 	125
• Enterprise Zone Businesses Certified	250
 Contributions to Zone Projects 	\$10M+
• Enterprise Zone Projects	60
 Active Affordable Housing Programs/Projects 	120
 CDBG Projects 	15



Operating Indicators - Continued

Fraud cases referred and investigated ~500

Cases with hearings/waivers/referred to DA

Identified Fraud\$429K

Proven Fraud\$267K



Operating Indicators - Continued

SBDC Specific:

 Business Starts 	138
 Jobs Created 	219
 Jobs Retained 	345
 Capital Infusion 	\$10.6M
 Increased Sales 	\$7.2M
 Increased Contracts 	\$8.1M
 Client Count 	508
 Total Workshop Attendees 	2,266



Department Highlights

- Accomplishments:
 - Government Finance Officers Association (GFOA) Award of Achievement for Excellence in Financial Reporting
 - Distinguished Budget Presentation Award from GFOA
 - Implementing Financial and Budgetary Software to streamline reporting requirements and potential use for transparency reporting
 - Completed and received approval from Department of Housing and Urban Development (HUD) for 5-year Consolidated Plan



Department Highlights - Continued

- Accomplishments:
 - Amended Commercial Aeronautical Zone to expand area and incentivize construction
 - Utilized Housing Trust Fund to leverage federal and state housing tax credits for three complexes that will provide affordable housing
 - Nominated for CSBJ's 6035 Lifestyle: Healthiest Companies award



Department Highlights

Challenges:

- Maintain compliance with Governmental Accounting
 Standards Board (GASB) Pronouncements (86 total to date)
- Implement new GASB Pronouncements (4 required in 2018)
- Tracking proposed GASB pronouncements (currently 3)
- Ever changing federal grant compliance rules
- Ensure Compliance with Generally Accepted Accounting Principles (GAAP)
- Assure SEC Compliance
- Hiring skilled professional level employees while competing with the local private sector



Base Budget and Critical Needs

	Base	Restricted	Net
	Budget	Reimbursement	GF
 Budget Div./Economic Develop. 	\$2.0M	(\$0.8M)	\$1.2M
Benefits & Medical Services	\$0.5M	(\$0.5M)	\$0.0M
 Finance Division 	\$2.9M	(\$1.8M)	\$1.1M
 Public Information Office 	\$0.4M	(\$0.1M)	\$0.3M
• SBDC	\$0.3M	(\$0.1M)	\$0.2M
 Contracts & Procurement 	<u>\$0.6M</u>	<u>(\$0.1M)</u>	<u>\$0.5M</u>
 Total Unrestricted 	\$6.7M	(\$3.4M)	\$3.3M

No Critical Needs Requested



Questions?

