

November 2016 Sales and Use Tax



Nicola Sapp
Chief Financial and Administrative Officer

February 2, 2017

Sales & Use Tax Activity November 2016



Historical Sales Tax Collections November 30, 2016

								Cumulative	Cumulative
					% Chg				
	2007	2014	2015	2016	'13 to '14	'14 to '15	'15 to '16	'07 to '16	'15 to '16
Jan	4,669,476	5,278,534	5,848,650	5,920,910	(2.75%)	10.80%	1.24%	26.80%	1.24%
Feb	4,780,698	5,500,339	5,610,353	6,051,972	7.07%	2.00%	7.87%	26.69%	4.48%
Mar	5,381,750	6,161,129	6,674,237	6,837,541	3.80%	8.33%	2.45%	26.82%	3.73%
Apr	5,126,774	6,027,831	6,497,237	6,878,794	3.31%	7.79%	5.87%	28.71%	4.30%
May	5,341,924	6,788,112	6,892,171	7,104,053	8.57%	1.53%	3.07%	29.61%	4.03%
Jun	5,982,211	6,926,928	7,528,054	7,944,810	5.89%	8.68%	5.54%	30.23%	4.32%
Jul	5,661,302	6,789,430	7,458,644	7,473,166	6.37%	9.86%	0.19%	30.50%	3.66%
Aug	5,656,019	6,998,741	7,159,451	8,566,046	8.16%	2.30%	19.65%	33.28%	5.79%
Sep	5,762,129	6,687,903	7,337,703	8,082,071	5.33%	9.72%	10.14%	34.11%	6.32%
Oct	5,292,976	6,391,853	7,135,995	7,801,905	3.12%	11.64%	9.33%	35.42%	6.63%
Nov	5,197,507	6,517,909	6,651,719	7,544,251	9.05%	2.05%	13.42%	36.28%	7.23%
Dec	6,487,768	7,452,655	7,737,679		4.86%	3.82%			
ear Total	65,340,533	77,521,364	82,531,893	80,205,517	5.31%	6.46%	7.23%	36.28%	7.23%



Historical Use Tax on Automobiles December 31, 2016

							Cumulative	Cumulative
				% Chg	% Chg	% Chg	% Chg	% Chg
2007	2014	2015	2016	'13 to '14	'14 to '15	'15 to '16	'07 to '16	'15 to '16
244,815	314,807	324,043	361,884	34.14%	2.93%	11.68%	47.82%	11.68%
216,415	289,957	258,045	315,476	38.38%	(11.01%)	22.26%	46.86%	16.37%
286,629	275,531	347,024	398,930	(3.23%)	25.95%	14.96%	43.92%	15.84%
259,063	329,570	352,946	456,058	9.78%	7.09%	29.21%	52.18%	19.52%
274,512	309,300	363,824	388,704	0.24%	17.63%	6.84%	49.91%	16.72%
281,338	341,575	385,817	432,407	30.53%	12.95%	12.08%	50.60%	15.84%
271,907	334,883	410,579	414,473	11.88%	22.60%	0.95%	50.87%	13.33%
322,707	333,221	420,556	419,949	2.31%	26.21%	(0.14%)	47.77%	11.35%
249,456	356,698	398,143	472,882	22.49%	11.62%	18.77%	52.10%	12.26%
275,186	402,085	400,283	563,094	26.36%	(0.45%)	40.67%	57.49%	15.37%
218,546	325,450	330,885	493,955	3.15%	1.67%	49.28%	62.65%	18.18%
176,519	299,451	388,779	470,407	9.57%	29.83%	21.00%	68.61%	18.43%
3,077,092	3,912,527	4,380,923	5,188,218	14.31%	11.97%	18.43%	68.61%	18.43%
	244,815 216,415 286,629 259,063 274,512 281,338 271,907 322,707 249,456 275,186 218,546 176,519	244,815 314,807 216,415 289,957 286,629 275,531 259,063 329,570 274,512 309,300 281,338 341,575 271,907 334,883 322,707 333,221 249,456 356,698 275,186 402,085 218,546 325,450 176,519 299,451	244,815 314,807 324,043 216,415 289,957 258,045 286,629 275,531 347,024 259,063 329,570 352,946 274,512 309,300 363,824 281,338 341,575 385,817 271,907 334,883 410,579 322,707 333,221 420,556 249,456 356,698 398,143 275,186 402,085 400,283 218,546 325,450 330,885 176,519 299,451 388,779	244,815 314,807 324,043 361,884 216,415 289,957 258,045 315,476 286,629 275,531 347,024 398,930 259,063 329,570 352,946 456,058 274,512 309,300 363,824 388,704 281,338 341,575 385,817 432,407 271,907 334,883 410,579 414,473 322,707 333,221 420,556 419,949 249,456 356,698 398,143 472,882 275,186 402,085 400,283 563,094 218,546 325,450 330,885 493,955 176,519 299,451 388,779 470,407	2007 2014 2015 2016 '13 to '14 244,815 314,807 324,043 361,884 34.14% 216,415 289,957 258,045 315,476 38.38% 286,629 275,531 347,024 398,930 (3.23%) 259,063 329,570 352,946 456,058 9.78% 274,512 309,300 363,824 388,704 0.24% 281,338 341,575 385,817 432,407 30.53% 271,907 334,883 410,579 414,473 11.88% 322,707 333,221 420,556 419,949 2.31% 249,456 356,698 398,143 472,882 22.49% 275,186 402,085 400,283 563,094 26.36% 218,546 325,450 330,885 493,955 3.15% 176,519 299,451 388,779 470,407 9.57%	2007 2014 2015 2016 '13 to '14 '14 to '15 244,815 314,807 324,043 361,884 34.14% 2.93% 216,415 289,957 258,045 315,476 38.38% (11.01%) 286,629 275,531 347,024 398,930 (3.23%) 25.95% 259,063 329,570 352,946 456,058 9.78% 7.09% 274,512 309,300 363,824 388,704 0.24% 17.63% 281,338 341,575 385,817 432,407 30.53% 12.95% 271,907 334,883 410,579 414,473 11.88% 22.60% 322,707 333,221 420,556 419,949 2.31% 26.21% 249,456 356,698 398,143 472,882 22.49% 11.62% 275,186 402,085 400,283 563,094 26.36% (0.45%) 218,546 325,450 330,885 493,955 3.15% 1.67% 176,519 2	2007 2014 2015 2016 '13 to '14 '14 to '15 '15 to '16 244,815 314,807 324,043 361,884 34.14% 2.93% 11.68% 216,415 289,957 258,045 315,476 38.38% (11.01%) 22.26% 286,629 275,531 347,024 398,930 (3.23%) 25.95% 14.96% 259,063 329,570 352,946 456,058 9.78% 7.09% 29.21% 274,512 309,300 363,824 388,704 0.24% 17.63% 6.84% 281,338 341,575 385,817 432,407 30.53% 12.95% 12.08% 271,907 334,883 410,579 414,473 11.88% 22.60% 0.95% 322,707 333,221 420,556 419,949 2.31% 26.21% (0.14%) 249,456 356,698 398,143 472,882 22.49% 11.62% 18.77% 275,186 402,085 400,283 563,094 26.36%	2007 2014 2015 2016 "13 to '14 "14 to '15 "15 to '16 % Chg % Chg 244,815 314,807 324,043 361,884 34.14% 2.93% 11.68% 47.82% 216,415 289,957 258,045 315,476 38.38% (11.01%) 22.26% 46.86% 286,629 275,531 347,024 398,930 (3.23%) 25.95% 14.96% 43.92% 259,063 329,570 352,946 456,058 9.78% 7.09% 29.21% 52.18% 274,512 309,300 363,824 388,704 0.24% 17.63% 6.84% 49.91% 281,338 341,575 385,817 432,407 30.53% 12.95% 12.08% 50.60% 271,907 334,883 410,579 414,473 11.88% 22.60% 0.95% 50.87% 322,707 333,221 420,556 419,949 2.31% 26.21% (0.14%) 47.77% 249,456 356,698 398,143



Historical Use Tax on Building Materials December 31, 2016

							Cumulative	Cumulative
				% Chg	% Chg	% Chg	% Chg	% Chg
2007	2014	2015	2016	'13 to '14	'14 to '15	'15 to '16	'07 to '16	'15 to '16
63,661	77,661	78,765	69,087	3.24%	1.42%	(12.29%)	8.52%	(12.29%)
30,820	64,304	51,051	52,633	(30.46%)	(20.61%)	3.10%	28.83%	(6.24%)
31,880	212,907	123,509	40,355	199.79%	(41.99%)	(67.33%)	28.26%	(36.02%)
71,747	76,924	83,091	173,395	59.71%	8.02%	108.68%	69.34%	(0.28%)
48,055	54,592	58,808	226,334	(56.63%)	7.72%	284.87%	128.23%	42.15%
58,416	129,216	89,161	84,858	44.38%	(31.00%)	(4.83%)	112.31%	33.50%
60,108	250,488	207,141	79,814	79.43%	(17.31%)	(61.47%)	99.21%	5.05%
64,075	58,659	90,085	95,563	(73.18%)	53.57%	6.08%	91.72%	5.17%
54,510	62,836	51,436	244,047	(64.27%)	(18.14%)	374.47%	120.60%	27.97%
80,458	74,964	61,850	302,013	(49.62%)	(17.49%)	388.30%	142.69%	52.88%
52,344	47,957	123,592	107,098	(19.18%)	157.72%	(13.35%)	139.45%	44.84%
38,112	33,947	65,415	71,827	(56.40%)	92.70%	9.80%	136.48%	42.73%
654,185	1,144,453	1,083,904	1,547,025	(13.46%)	(5.29%)	42.73%	136.48%	42.73%
	63,661 30,820 31,880 71,747 48,055 58,416 60,108 64,075 54,510 80,458 52,344 38,112	63,661 77,661 30,820 64,304 31,880 212,907 71,747 76,924 48,055 54,592 58,416 129,216 60,108 250,488 64,075 58,659 54,510 62,836 80,458 74,964 52,344 47,957 38,112 33,947	63,661 77,661 78,765 30,820 64,304 51,051 31,880 212,907 123,509 71,747 76,924 83,091 48,055 54,592 58,808 58,416 129,216 89,161 60,108 250,488 207,141 64,075 58,659 90,085 54,510 62,836 51,436 80,458 74,964 61,850 52,344 47,957 123,592 38,112 33,947 65,415	63,661 77,661 78,765 69,087 30,820 64,304 51,051 52,633 31,880 212,907 123,509 40,355 71,747 76,924 83,091 173,395 48,055 54,592 58,808 226,334 58,416 129,216 89,161 84,858 60,108 250,488 207,141 79,814 64,075 58,659 90,085 95,563 54,510 62,836 51,436 244,047 80,458 74,964 61,850 302,013 52,344 47,957 123,592 107,098 38,112 33,947 65,415 71,827	2007 2014 2015 2016 '13 to '14 63,661 77,661 78,765 69,087 3.24% 30,820 64,304 51,051 52,633 (30.46%) 31,880 212,907 123,509 40,355 199.79% 71,747 76,924 83,091 173,395 59.71% 48,055 54,592 58,808 226,334 (56.63%) 58,416 129,216 89,161 84,858 44.38% 60,108 250,488 207,141 79,814 79.43% 64,075 58,659 90,085 95,563 (73.18%) 54,510 62,836 51,436 244,047 (64.27%) 80,458 74,964 61,850 302,013 (49.62%) 52,344 47,957 123,592 107,098 (19.18%) 38,112 33,947 65,415 71,827 (56.40%)	2007 2014 2015 2016 '13 to '14 '14 to '15 63,661 77,661 78,765 69,087 3.24% 1.42% 30,820 64,304 51,051 52,633 (30.46%) (20.61%) 31,880 212,907 123,509 40,355 199.79% (41.99%) 71,747 76,924 83,091 173,395 59.71% 8.02% 48,055 54,592 58,808 226,334 (56.63%) 7.72% 58,416 129,216 89,161 84,858 44.38% (31.00%) 60,108 250,488 207,141 79,814 79.43% (17.31%) 64,075 58,659 90,085 95,563 (73.18%) 53.57% 54,510 62,836 51,436 244,047 (64.27%) (18.14%) 80,458 74,964 61,850 302,013 (49.62%) (17.49%) 52,344 47,957 123,592 107,098 (19.18%) 157.72% 38,112 33,947 <th>2007 2014 2015 2016 '13 to '14 '14 to '15 '15 to '16 63,661 77,661 78,765 69,087 3.24% 1.42% (12.29%) 30,820 64,304 51,051 52,633 (30.46%) (20.61%) 3.10% 31,880 212,907 123,509 40,355 199.79% (41.99%) (67.33%) 71,747 76,924 83,091 173,395 59.71% 8.02% 108.68% 48,055 54,592 58,808 226,334 (56.63%) 7.72% 284.87% 58,416 129,216 89,161 84,858 44.38% (31.00%) (4.83%) 60,108 250,488 207,141 79,814 79.43% (17.31%) (61.47%) 64,075 58,659 90,085 95,563 (73.18%) 53.57% 6.08% 54,510 62,836 51,436 244,047 (64.27%) (18.14%) 374.47% 80,458 74,964 61,850 302,013 (49.62%)</th> <th>2007 2014 2015 2016 "13 to '14" "14 to '15" "15 to '16" % Chg '07 to '16 63,661 77,661 78,765 69,087 3.24% 1.42% (12.29%) 8.52% 30,820 64,304 51,051 52,633 (30.46%) (20.61%) 3.10% 28.83% 31,880 212,907 123,509 40,355 199.79% (41.99%) (67.33%) 28.26% 71,747 76,924 83,091 173,395 59.71% 8.02% 108.68% 69.34% 48,055 54,592 58,808 226,334 (56.63%) 7.72% 284.87% 128.23% 58,416 129,216 89,161 84,858 44.38% (31.00%) (4.83%) 112.31% 60,108 250,488 207,141 79,814 79.43% (17.31%) (61.47%) 99.21% 54,510 62,836 51,436 244,047 (64.27%) (18.14%) 374.47% 120.60% 80,458 74,964 61,850 302</th>	2007 2014 2015 2016 '13 to '14 '14 to '15 '15 to '16 63,661 77,661 78,765 69,087 3.24% 1.42% (12.29%) 30,820 64,304 51,051 52,633 (30.46%) (20.61%) 3.10% 31,880 212,907 123,509 40,355 199.79% (41.99%) (67.33%) 71,747 76,924 83,091 173,395 59.71% 8.02% 108.68% 48,055 54,592 58,808 226,334 (56.63%) 7.72% 284.87% 58,416 129,216 89,161 84,858 44.38% (31.00%) (4.83%) 60,108 250,488 207,141 79,814 79.43% (17.31%) (61.47%) 64,075 58,659 90,085 95,563 (73.18%) 53.57% 6.08% 54,510 62,836 51,436 244,047 (64.27%) (18.14%) 374.47% 80,458 74,964 61,850 302,013 (49.62%)	2007 2014 2015 2016 "13 to '14" "14 to '15" "15 to '16" % Chg '07 to '16 63,661 77,661 78,765 69,087 3.24% 1.42% (12.29%) 8.52% 30,820 64,304 51,051 52,633 (30.46%) (20.61%) 3.10% 28.83% 31,880 212,907 123,509 40,355 199.79% (41.99%) (67.33%) 28.26% 71,747 76,924 83,091 173,395 59.71% 8.02% 108.68% 69.34% 48,055 54,592 58,808 226,334 (56.63%) 7.72% 284.87% 128.23% 58,416 129,216 89,161 84,858 44.38% (31.00%) (4.83%) 112.31% 60,108 250,488 207,141 79,814 79.43% (17.31%) (61.47%) 99.21% 54,510 62,836 51,436 244,047 (64.27%) (18.14%) 374.47% 120.60% 80,458 74,964 61,850 302



Historical Sales & Use Tax (all components) November 30, 2016

								Cumulative	Cumulative
					% Chg				
	2007	2014	2015	2016	'13 to '14	'14 to '15	'15 to '16	'07 to '16	'15 to '16
Jan	4,977,952	5,671,001	6,251,458	6,351,881	(1.16%)	10.24%	1.61%	27.60%	1.61%
Feb	5,027,933	5,854,601	5,919,449	6,420,081	7.64%	1.11%	8.46%	27.64%	4.94%
Mar	5,700,258	6,649,567	7,144,770	7,276,825	5.70%	7.45%	1.85%	27.65%	3.80%
Apr	5,457,584	6,434,325	6,933,274	7,508,247	4.07%	7.75%	8.29%	30.21%	4.98%
May	5,664,491	7,152,003	7,314,803	7,719,092	6.96%	2.28%	5.53%	31.49%	5.10%
Jun	6,321,965	7,397,718	8,003,031	8,462,075	7.33%	8.18%	5.74%	31.94%	5.22%
Jul	5,993,317	7,374,801	8,076,364	7,967,453	8.10%	9.51%	(1.35%)	32.09%	4.15%
Aug	6,042,801	7,390,621	7,670,092	9,081,558	5.35%	3.78%	18.40%	34.53%	6.06%
Sep	6,066,094	7,107,437	7,787,281	8,799,000	4.27%	9.57%	12.99%	35.77%	6.89%
Oct	5,648,619	6,868,901	7,598,129	8,667,012	3.05%	10.62%	14.07%	37.53%	7.64%
Nov	5,468,396	6,891,316	7,106,196	8,145,304	8.49%	3.12%	14.62%	38.53%	8.26%
Dec	6,702,399	7,786,052	8,191,873		4.40%	5.21%			
r Total	69,071,810	82,578,344	87,996,720	86,398,527	5.38%	6.56%	8.26%	38.53%	8.26%



Sales & Use Tax (all components) Budget to Actual – November 2016

			\$ Chg	% Chg	
			Budget	Budget	Cumulative
	Budget	Actual	to Actual	to Actual	% Chg
Jan	6,440,490	6,351,881	(88,609)	(1.38%)	(1.38%)
Feb	6,316,420	6,420,081	103,661	1.64%	0.12%
Mar	7,331,820	7,276,825	(54,994)	(0.75%)	(0.20%)
Apr	7,172,378	7,508,247	335,869	4.68%	1.09%
May	7,774,263	7,719,092	(55,172)	(0.71%)	0.69%
Jun	8,168,746	8,462,075	293,329	3.59%	1.24%
Jul	8,102,939	7,967,453	46,651	(1.67%)	0.78%
Aug	8,112,813	9,081,558	968,744	11.94%	2.30%
Sep	7,970,145	8,799,000	828,855	10.40%	3.26%
Oct	7,767,966	8,667,012	899,045	11.57%	4.12%
Nov	7,482,136	8,145,304	663,168	8.86%	4.55%
Dec	8,618,243				
	91,258,360	86,398,527	3,940,547		4.55%
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One time audit adjustment - 182,137

Available: 3,758,410



Supplemental Information Combined Sales and Use Tax For Construction November 30, 2016

									Cumulative	Cumulative
					% Chg					
	2007	2014	2015	2016	'07 to '08	'13 to '14	'14 to '15	'15 to '16	'07 to '16	'15 to '16
Jan	122,993	156,767	176,135	169,774	20.60%	5.40%	12.36%	(3.61%)	38.03%	(3.61%)
Feb	125,469	150,869	133,505	160,830	(30.75%)	(5.67%)	(11.51%)	20.47%	33.06%	6.77%
Mar	119,807	307,928	233,398	203,701	2.45%	116.03%	(24.20%)	(12.72%)	45.09%	(1.61%)
Apr	152,344	225,304	216,556	309,530	(19.00%)	61.06%	(3.88%)	42.93%	62.08%	11.09%
May	122,561	172,491	192,307	361,131	(14.07%)	(26.30%)	11.49%	87.79%	87.35%	26.59%
Jun	177,741	265,470	293,958	269,097	(32.58%)	31.93%	10.73%	(8.46%)	79.56%	18.32%
Jul	154,363	372,879	417,500	258,247	(12.67%)	46.03%	11.97%	(38.14%)	77.62%	4.15%
Aug	153,645	200,894	253,460	290,215	(22.02%)	(39.69%)	26.17%	14.50%	79.16%	5.51%
Sep	135,716	184,325	228,086	471,609	(9.73%)	(33.43%)	23.74%	106.77%	97.22%	16.28%
Oct	158,728	190,083	212,460	554,549	(9.70%)	(30.45%)	11.77%	161.01%	114.19%	29.33%
Nov	121,026	127,509	242,028	294,372	(9.36%)	(19.13%)	89.81%	21.63%	116.46%	28.61%
Dec	89,753	143,507	219,865		(3.60%)	(11.55%)	53.21%			
ear Total	1,634,147	2,498,027	2,819,259	3,343,056	(12.91%)	0.53%	12.86%	28.61%	116.46%	28.61%



Sales & Use Tax (all components) Budget to Actual – November 2016





Questions?

