



Nicola Sapp
Chief Financial and Administrative Officer
January 5, 2017

Sales & Use Tax Activity October 2016



Historical Sales Tax Collections October 31, 2016

								Cumulative	Cumulative
					% Chg				
	2007	2014	2015	2016	'13 to '14	'14 to '15	'15 to '16	'07 to '16	'15 to '16
Jan	4,669,476	5,278,534	5,848,650	5,920,910	(2.75%)	10.80%	1.24%	26.80%	1.24%
Feb	4,780,698	5,500,339	5,610,353	6,051,972	7.07%	2.00%	7.87%	26.69%	4.48%
Mar	5,381,750	6,161,129	6,674,237	6,837,541	3.80%	8.33%	2.45%	26.82%	3.73%
Apr	5,126,774	6,027,831	6,497,237	6,878,794	3.31%	7.79%	5.87%	28.71%	4.30%
May	5,341,924	6,788,112	6,892,171	7,104,053	8.57%	1.53%	3.07%	29.61%	4.03%
Jun	5,982,211	6,926,928	7,528,054	7,944,810	5.89%	8.68%	5.54%	30.23%	4.32%
Jul	5,661,302	6,789,430	7,458,644	7,473,166	6.37%	9.86%	0.19%	30.50%	3.66%
Aug	5,656,019	6,998,741	7,159,451	8,566,046	8.16%	2.30%	19.65%	33.28%	5.79%
Sep	5,762,129	6,687,903	7,337,703	8,082,071	5.33%	9.72%	10.14%	34.11%	6.32%
Oct	5,292,976	6,391,853	7,135,995	7,801,905	3.12%	11.64%	9.33%	35.42%	6.63%
Nov	5,197,507	6,517,909	6,651,719		9.05%	2.05%			
Dec	6,487,768	7,452,655	7,737,679		4.86%	3.82%			
ear Total	65,340,533	77,521,364	82,531,893	72,661,266	5.31%	6.46%	6.63%	35.42%	6.63%



Historical Use Tax on Automobiles November 30, 2016

							Cumulative	Cumulative
				% Chg	% Chg	% Chg	% Chg	% Chg
2007	2014	2015	2016	'13 to '14	'14 to '15	'15 to '16	'07 to '16	'15 to '16
244,815	314,807	324,043	361,884	34.14%	2.93%	11.68%	47.82%	11.68%
216,415	289,957	258,045	315,476	38.38%	(11.01%)	22.26%	46.86%	16.37%
286,629	275,531	347,024	398,930	(3.23%)	25.95%	14.96%	43.92%	15.84%
259,063	329,570	352,946	456,058	9.78%	7.09%	29.21%	52.18%	19.52%
274,512	309,300	363,824	388,704	0.24%	17.63%	6.84%	49.91%	16.72%
281,338	341,575	385,817	432,407	30.53%	12.95%	12.08%	50.60%	15.84%
271,907	334,883	410,579	414,473	11.88%	22.60%	0.95%	50.87%	13.33%
322,707	333,221	420,556	419,949	2.31%	26.21%	(0.14%)	47.77%	11.35%
249,456	356,698	398,143	472,882	22.49%	11.62%	18.77%	52.10%	12.26%
275,186	402,085	400,283	563,094	26.36%	(0.45%)	40.67%	57.49%	15.37%
218,546	325,450	330,885	493,955	3.15%	1.67%	49.28%	62.65%	18.18%
176,519	299,451	388,779		9.57%	29.83%			
3,077,092	3,912,527	4,380,923	4,717,811	14.31%	11.97%	18.18%	62.65%	18.18%
	244,815 216,415 286,629 259,063 274,512 281,338 271,907 322,707 249,456 275,186 218,546 176,519	244,815 314,807 216,415 289,957 286,629 275,531 259,063 329,570 274,512 309,300 281,338 341,575 271,907 334,883 322,707 333,221 249,456 356,698 275,186 402,085 218,546 325,450 176,519 299,451	244,815 314,807 324,043 216,415 289,957 258,045 286,629 275,531 347,024 259,063 329,570 352,946 274,512 309,300 363,824 281,338 341,575 385,817 271,907 334,883 410,579 322,707 333,221 420,556 249,456 356,698 398,143 275,186 402,085 400,283 218,546 325,450 330,885 176,519 299,451 388,779	244,815 314,807 324,043 361,884 216,415 289,957 258,045 315,476 286,629 275,531 347,024 398,930 259,063 329,570 352,946 456,058 274,512 309,300 363,824 388,704 281,338 341,575 385,817 432,407 271,907 334,883 410,579 414,473 322,707 333,221 420,556 419,949 249,456 356,698 398,143 472,882 275,186 402,085 400,283 563,094 218,546 325,450 330,885 493,955 176,519 299,451 388,779	2007 2014 2015 2016 '13 to '14 244,815 314,807 324,043 361,884 34.14% 216,415 289,957 258,045 315,476 38.38% 286,629 275,531 347,024 398,930 (3.23%) 259,063 329,570 352,946 456,058 9.78% 274,512 309,300 363,824 388,704 0.24% 281,338 341,575 385,817 432,407 30.53% 271,907 334,883 410,579 414,473 11.88% 322,707 333,221 420,556 419,949 2.31% 249,456 356,698 398,143 472,882 22.49% 275,186 402,085 400,283 563,094 26.36% 218,546 325,450 330,885 493,955 3.15% 176,519 299,451 388,779 9.57%	2007 2014 2015 2016 '13 to '14 '14 to '15 244,815 314,807 324,043 361,884 34.14% 2.93% 216,415 289,957 258,045 315,476 38.38% (11.01%) 286,629 275,531 347,024 398,930 (3.23%) 25.95% 259,063 329,570 352,946 456,058 9.78% 7.09% 274,512 309,300 363,824 388,704 0.24% 17.63% 281,338 341,575 385,817 432,407 30.53% 12.95% 271,907 334,883 410,579 414,473 11.88% 22.60% 322,707 333,221 420,556 419,949 2.31% 26.21% 249,456 356,698 398,143 472,882 22.49% 11.62% 275,186 402,085 400,283 563,094 26.36% (0.45%) 218,546 325,450 330,885 493,955 3.15% 1.67% 176,519 2	2007 2014 2015 2016 '13 to '14 '14 to '15 '15 to '16 244,815 314,807 324,043 361,884 34.14% 2.93% 11.68% 216,415 289,957 258,045 315,476 38.38% (11.01%) 22.26% 286,629 275,531 347,024 398,930 (3.23%) 25.95% 14.96% 259,063 329,570 352,946 456,058 9.78% 7.09% 29.21% 274,512 309,300 363,824 388,704 0.24% 17.63% 6.84% 281,338 341,575 385,817 432,407 30.53% 12.95% 12.08% 271,907 334,883 410,579 414,473 11.88% 22.60% 0.95% 322,707 333,221 420,556 419,949 2.31% 26.21% (0.14%) 249,456 356,698 398,143 472,882 22.49% 11.62% 18.77% 275,186 402,085 400,283 563,094 26.36%	2007 2014 2015 2016 "13 to '14 "14 to '15 "15 to '16 % Chg '07 to '16 244,815 314,807 324,043 361,884 34.14% 2.93% 11.68% 47.82% 216,415 289,957 258,045 315,476 38.38% (11.01%) 22.26% 46.86% 286,629 275,531 347,024 398,930 (3.23%) 25.95% 14.96% 43.92% 259,063 329,570 352,946 456,058 9.78% 7.09% 29.21% 52.18% 274,512 309,300 363,824 388,704 0.24% 17.63% 6.84% 49.91% 281,338 341,575 385,817 432,407 30.53% 12.95% 12.08% 50.60% 271,907 334,883 410,579 414,473 11.88% 22.60% 0.95% 50.87% 322,707 333,221 420,556 419,949 2.31% 26.21% (0.14%) 47.77% 249,456 356,698 398,143 472,88



Historical Use Tax on Building Materials November 30, 2016

	2007 63,661	2014	2015	2016	% Chg	% Chg	% Chg	Cumulative % Chg	Cumulative % Chg
		2014	2015	2046	% Chg	% Chg	% Chg	% Cha	% Cha
		2014	2015	2016		U	, , , , , ,	70 Clig	70 Clig
	63.661			2016	'13 to '14	'14 to '15	'15 to '16	'07 to '16	'15 to '16
Jan	00,001	77,661	78,765	69,087	3.24%	1.42%	(12.29%)	8.52%	(12.29%)
Feb	30,820	64,304	51,051	52,633	(30.46%)	(20.61%)	3.10%	28.83%	(6.24%)
Mar	31,880	212,907	123,509	40,355	199.79%	(41.99%)	(67.33%)	28.26%	(36.02%)
Apr	71,747	76,924	83,091	173,395	59.71%	8.02%	108.68%	69.34%	(0.28%)
May	48,055	54,592	58,808	226,334	(56.63%)	7.72%	284.87%	128.23%	42.15%
Jun	58,416	129,216	89,161	84,858	44.38%	(31.00%)	(4.83%)	112.31%	33.50%
Jul	60,108	250,488	207,141	79,814	79.43%	(17.31%)	(61.47%)	99.21%	5.05%
Aug	64,075	58,659	90,085	95,563	(73.18%)	53.57%	6.08%	91.72%	5.17%
Sep	54,510	62,836	51,436	244,047	(64.27%)	(18.14%)	374.47%	120.60%	27.97%
Oct	80,458	74,964	61,850	302,013	(49.62%)	(17.49%)	388.30%	142.69%	52.88%
Nov	52,344	47,957	123,592	107,098	(19.18%)	157.72%	(13.35%)	139.45%	44.84%
Dec	38,112	33,947	65,415		(56.40%)	92.70%			
Year Total (654,185	1,144,453	1,083,904	1,475,198	(13.46%)	(5.29%)	44.84%	139.45%	44.84%



Historical Sales & Use Tax (all components) October 31, 2016

								Cumulative	Cumulative
					% Chg				
	2007	2014	2015	2016	'13 to '14	'14 to '15	'15 to '16	'07 to '16	'15 to '16
Jan	4,977,952	5,671,001	6,251,458	6,351,881	(1.16%)	10.24%	1.61%	27.60%	1.61%
Feb	5,027,933	5,854,601	5,919,449	6,420,081	7.64%	1.11%	8.46%	27.64%	4.94%
Mar	5,700,258	6,649,567	7,144,770	7,276,825	5.70%	7.45%	1.85%	27.65%	3.80%
Apr	5,457,584	6,434,325	6,933,274	7,508,247	4.07%	7.75%	8.29%	30.21%	4.98%
May	5,664,491	7,152,003	7,314,803	7,719,092	6.96%	2.28%	5.53%	31.49%	5.10%
Jun	6,321,965	7,397,718	8,003,031	8,462,075	7.33%	8.18%	5.74%	31.94%	5.22%
Jul	5,993,317	7,374,801	8,076,364	7,967,453	8.10%	9.51%	(1.35%)	32.09%	4.15%
Aug	6,042,801	7,390,621	7,670,092	9,081,558	5.35%	3.78%	18.40%	34.53%	6.06%
Sep	6,066,094	7,107,437	7,787,281	8,799,000	4.27%	9.57%	12.99%	35.77%	6.89%
Oct	5,648,619	6,868,901	7,598,129	8,667,012	3.05%	10.62%	14.07%	37.53%	7.64%
Nov	5,468,396	6,891,316	7,106,196		8.49%	3.12%			
Dec	6,702,399	7,786,052	8,191,873		4.40%	5.21%			
r Total	69,071,810	82,578,344	87,996,720	78,253,223	5.38%	6.56%	7.64%	37.53%	7.64%



Sales & Use Tax (all components) Budget to Actual – October 2016

			\$ Chg	% Chg	
			Budget	Budget	Cumulative
	Budget	Actual	to Actual	to Actual	% Chg
Jan	6,440,490	6,351,881	(88,609)	(1.38%)	(1.38%)
Feb	6,316,420	6,420,081	103,661	1.64%	0.12%
Mar	7,331,820	7,276,825	(54,994)	(0.75%)	(0.20%)
Apr	7,172,378	7,508,247	335,869	4.68%	1.09%
May	7,774,263	7,719,092	(55,172)	(0.71%)	0.69%
Jun	8,168,746	8,462,075	293,329	3.59%	1.24%
Jul	8,102,939	7,967,453	46,651	(1.67%)	0.78%
Aug	8,112,813	9,081,558	968,744	11.94%	2.30%
Sep	7,970,145	8,799,000	828,855	10.40%	3.26%
Oct	7,767,966	8,667,012	899,045	11.57%	4.12%
Nov	7,482,136				
Dec	8,618,243				
	91,258,360	78,253,223	3,277,379		4.12%

One time audit adjustment - 182,137

Available: 3,095,242



Supplemental Information Combined Sales and Use Tax For Construction October 31, 2016

									Cumulative	Cumulative
					% Chg					
	2007	2014	2015	2016	'07 to '08	'13 to '14	'14 to '15	'15 to '16	'07 to '16	'15 to '16
Jan	122,993	156,767	176,135	169,774	20.60%	5.40%	12.36%	(3.61%)	38.03%	(3.61%)
Feb	125,469	150,869	133,505	160,830	(30.75%)	(5.67%)	(11.51%)	20.47%	33.06%	6.77%
Mar	119,807	307,928	233,398	203,701	2.45%	116.03%	(24.20%)	(12.72%)	45.09%	(1.61%)
Apr	152,344	225,304	216,556	309,530	(19.00%)	61.06%	(3.88%)	42.93%	62.08%	11.09%
May	122,561	172,491	192,307	361,131	(14.07%)	(26.30%)	11.49%	87.79%	87.35%	26.59%
Jun	177,741	265,470	293,958	269,097	(32.58%)	31.93%	10.73%	(8.46%)	79.56%	18.32%
Jul	154,363	372,879	417,500	258,247	(12.67%)	46.03%	11.97%	(38.14%)	77.62%	4.15%
Aug	153,645	200,894	253,460	290,215	(22.02%)	(39.69%)	26.17%	14.50%	79.16%	5.51%
Sep	135,716	184,325	228,086	471,609	(9.73%)	(33.43%)	23.74%	106.77%	97.22%	16.28%
Oct	158,728	190,083	212,460	554,549	(9.70%)	(30.45%)	11.77%	161.01%	114.19%	29.33%
Nov	121,026	127,509	242,028		(9.36%)	(19.13%)	89.81%			
Dec	89,753	143,507	219,865		(3.60%)	(11.55%)	53.21%			
ear Total	1,634,147	2,498,027	2,819,259	3,048,684	(12.91%)	0.53%	12.86%	29.33%	114.19%	29.33%



Sales & Use Tax (all components) Budget to Actual – October 2016





Questions?

