## January 2018 Sales and Use Tax

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County Controller
May 3, 2018

## Sales \& Use Tax Activity January 2018

## Historical Sales Tax Collections January 31, 2018

|  | 2007 | 2016 | 2017 | 2018 | $\begin{gathered} \% \text { Chg } \\ \text { '15 to '16 } \end{gathered}$ | $\begin{gathered} \% \text { Chg } \\ \text { '16 to '17 } \end{gathered}$ | $\begin{gathered} \% \text { Chg } \\ \text { '17 to '18 } \end{gathered}$ | $\begin{array}{\|c} \hline \text { Cumulative } \\ \text { \% Chg } \\ \text { '07 to '18 } \end{array}$ | $\begin{array}{\|c} \hline \text { Cumulative } \\ \% \text { Chg } \\ \text { '17 to '18 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | 4,669,476 | 5,920,910 | 6,458,104 | 7,083,743 | 1.24\% | 9.07\% | 9.69\% | 51.70\% | 9.69\% |
| Feb | 4,780,698 | 6,051,972 | 6,775,695 |  | 7.87\% | 11.96\% |  |  |  |
| Mar | 5,381,750 | 6,837,541 | 7,716,626 |  | 2.45\% | 12.86\% |  |  |  |
| Apr | 5,126,774 | 6,878,794 | 7,467,587 |  | 5.87\% | 8.56\% |  |  |  |
| May | 5,341,924 | 7,104,053 | 8,359,966 |  | 3.07\% | 17.68\% |  |  |  |
| Jun | 5,982,211 | 7,944,810 | 8,745,847 |  | 5.54\% | 10.08\% |  |  |  |
| Jul | 5,661,302 | 7,473,166 | 8,085,471 |  | 0.19\% | 8.19\% |  |  |  |
| Aug | 5,656,019 | 8,566,046 | 8,312,125 |  | 19.65\% | (2.96\%) |  |  |  |
| Sep | 5,762,129 | 8,082,071 | 8,162,047 |  | 10.14\% | 0.99\% |  |  |  |
| Oct | 5,292,976 | 7,801,905 | 7,776,025 |  | 9.33\% | (0.33\%) |  |  |  |
| Nov | 5,197,507 | 7,544,251 | 7,707,677 |  | 13.42\% | 2.17\% |  |  |  |
| Dec | 6,487,768 | 8,598,076 | 8,695,005 |  | 11.12\% | 1.13\% |  |  |  |
| ear Total | 65,340,533 | 88,803,593 | 94,262,175 | 7,083,743 | 7.60\% | 6.15\% | 9.69\% | 51.70\% | 9.69\% |

## Historical Use Tax on Automobiles February 28, 2018

|  | 2007 | 2016 | 2017 | 2018 | $\begin{gathered} \% \text { Chg } \\ \text { '15 to '16 } \end{gathered}$ | $\begin{gathered} \% \text { Chg } \\ \text { '16 to '17 } \end{gathered}$ | $\begin{gathered} \% \text { Chg } \\ \text { '17 to '18 } \end{gathered}$ | $\begin{array}{\|c} \hline \text { Cumulative } \\ \text { \% Chg } \\ \text { '07 to '18 } \end{array}$ | $\begin{array}{\|c} \hline \text { Cumulative } \\ \text { \% Chg } \\ \text { '17 to '18 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | 244,815 | 361,884 | 428,149 | 487,373 | 11.68\% | 18.31\% | 13.83\% | 99.08\% | 13.83\% |
| Feb | 216,415 | 315,476 | 387,566 | 392,470 | 22.26\% | 22.85\% | 1.27\% | 90.76\% | 7.86\% |
| Mar | 286,629 | 398,930 | 443,818 |  | 14.96\% | 11.25\% |  |  |  |
| Apr | 259,063 | 456,058 | 424,690 |  | 29.21\% | (6.88\%) |  |  |  |
| May | 274,512 | 388,704 | 499,154 |  | 6.84\% | 28.42\% |  |  |  |
| Jun | 281,338 | 432,407 | 513,919 |  | 12.08\% | 18.85\% |  |  |  |
| Jul | 271,907 | 414,473 | 380,803 |  | 0.95\% | (8.12\%) |  |  |  |
| Aug | 322,707 | 419,949 | 480,141 |  | (0.14\%) | 14.33\% |  |  |  |
| Sep | 249,456 | 472,882 | 559,553 |  | 18.77\% | 18.33\% |  |  |  |
| Oct | 275,186 | 563,094 | 494,953 |  | 40.67\% | (12.10\%) |  |  |  |
| Nov | 218,546 | 493,955 | 410,233 |  | 49.28\% | (16.95\%) |  |  |  |
| Dec | 176,519 | 470,407 | 417,842 |  | 21.00\% | (11.17\%) |  |  |  |
| Year Total | 3,077,092 | 5,188,218 | 5,440,823 | 879,843 | 18.43\% | 4.87\% | 7.86\% | 90.76\% | 7.86\% |

## Historical Use Tax on Building Materials February 28, 2018

|  | 2007 | 2016 | 2017 | 2018 | $\begin{gathered} \% \text { Chg } \\ \text { '15 to '16 } \end{gathered}$ | $\begin{gathered} \% \text { Chg } \\ \text { '16 to '17 } \end{gathered}$ | $\begin{gathered} \% \text { Chg } \\ \text { '17 to '18 } \end{gathered}$ | $\begin{array}{\|c} \hline \text { Cumulative } \\ \% \text { Chg } \\ \text { '07 to '18 } \end{array}$ | $\begin{array}{\|c} \hline \text { Cumulative } \\ \text { \% Chg } \\ \text { '17 to '18 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | 63,661 | 69,087 | 49,374 | 81,116 | (12.29\%) | (28.53\%) | 64.29\% | 27.42\% | 64.29\% |
| Feb | 30,820 | 52,633 | 90,516 | 138,669 | 3.10\% | 71.97\% | 53.20\% | 132.63\% | 57.11\% |
| Mar | 31,880 | 40,355 | 82,829 |  | (67.33\%) | 105.25\% |  |  |  |
| Apr | 71,747 | 173,395 | 126,137 |  | 108.68\% | (27.25\%) |  |  |  |
| May | 48,055 | 226,334 | 84,210 |  | 284.87\% | (62.79\%) |  |  |  |
| Jun | 58,416 | 84,858 | 81,141 |  | (4.83\%) | (4.38\%) |  |  |  |
| Jul | 60,108 | 79,814 | 103,536 |  | (61.47\%) | 29.72\% |  |  |  |
| Aug | 64,075 | 95,563 | 323,413 |  | 6.08\% | 238.43\% |  |  |  |
| Sep | 54,510 | 244,047 | 71,049 |  | 374.47\% | (70.89\%) |  |  |  |
| Oct | 80,458 | 302,013 | 94,928 |  | 388.30\% | (68.57\%) |  |  |  |
| Nov | 52,344 | 107,098 | 217,249 |  | (13.35\%) | 102.85\% |  |  |  |
| Dec | 38,112 | 71,827 | 115,557 |  | 9.80\% | 60.88\% |  |  |  |
| Year Total | 654,185 | 1,547,025 | 1,439,937 | 219,785 | 42.73\% | (6.92\%) | 57.11\% | 132.63\% | 57.11\% |

## Historical Sales \& Use Tax (all components) January 2018

|  | 2007 | 2016 | 2017 | 2018 | \% Chg <br> '15 to '16 | $\begin{gathered} \text { \% Chg } \\ \text { '16 to '17 } \end{gathered}$ | \% Chg <br> '17 to '18 | $\begin{array}{\|c} \hline \text { Cumulative } \\ \% \text { Chg } \\ \text { '07 to '18 } \end{array}$ | $\begin{array}{\|l\|} \hline \text { Cumulative } \\ \text { \% Chg } \\ \text { '17 to '18 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | 4,977,952 | 6,351,881 | 6,935,627 | 7,652,231 | 1.61\% | 9.19\% | 10.33\% | 53.72\% | 10.33\% |
| Feb | 5,027,933 | 6,420,081 | 7,253,777 |  | 8.46\% | 12.99\% |  |  |  |
| Mar | 5,700,258 | 7,276,825 | 8,243,273 |  | 1.85\% | 13.28\% |  |  |  |
| Apr | 5,457,584 | 7,508,247 | 8,018,413 |  | 8.29\% | 6.79\% |  |  |  |
| May | 5,664,491 | 7,719,092 | 8,943,331 |  | 5.53\% | 15.86\% |  |  |  |
| Jun | 6,321,965 | 8,462,075 | 9,340,908 |  | 5.74\% | 10.39\% |  |  |  |
| Jul | 5,993,317 | 7,967,453 | 8,569,811 |  | (1.35\%) | 7.56\% |  |  |  |
| Aug | 6,042,801 | 9,081,558 | 9,115,679 |  | 18.40\% | 0.38\% |  |  |  |
| Sep | 6,066,094 | 8,799,000 | 8,792,649 |  | 12.99\% | (0.07\%) |  |  |  |
| Oct | 5,648,619 | 8,667,012 | 8,365,906 |  | 14.07\% | (3.47\%) |  |  |  |
| Nov | 5,468,396 | 8,145,304 | 8,335,159 |  | 14.62\% | 2.33\% |  |  |  |
| Dec | 6,702,399 | 9,140,309 | 9,228,404 |  | 11.58\% | 0.96\% |  |  |  |
| Year Total | 69,071,810 | 95,538,836 | 101,142,936 | 7,652,231 | 8.57\% | 5.87\% | 10.33\% | 53.72\% | 10.33\% |

## Sales \& Use Tax (all components) Budget to Actual January 2018

|  | Budget | Actual | \$ Chg <br> Budget <br> to Actual | \% Chg <br> Budget <br> to Actual | Cumulative <br> \% Chg |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | 7,492,184 | 7,652,231 | 160,047 | 2.14\% | 2.14\% |
| Feb | 7,459,983 |  |  |  |  |
| Mar | 8,726,570 |  |  |  |  |
| Apr | 8,479,693 |  |  |  |  |
| May | 9,209,590 |  |  |  |  |
| Jun | 9,842,884 |  |  |  |  |
| Jul | 9,477,935 |  |  |  |  |
| Aug | 9,510,136 |  |  |  |  |
| Sep | 9,413,532 |  |  |  |  |
| Oct | 9,070,051 |  |  |  |  |
| Nov | 8,758,771 |  |  |  |  |
| Dec | 9,896,553 |  |  |  |  |
|  | 107,337,883 | 7,652,231 | 160,047 |  | 2.14\% |

## Combined Sales \& Use Tax for Construction January 31, 2018

|  | 2007 | 2016 | 2017 | 2018 | $\begin{gathered} \text { \% Chg } \\ \text { '15 to '16 } \end{gathered}$ | $\begin{gathered} \% \text { Chg } \\ \text { '16 to '17 } \end{gathered}$ | $\begin{gathered} \% \text { Chg } \\ \text { '17 to '18 } \end{gathered}$ | $\begin{gathered} \text { Cumulative } \\ \text { \% Chg } \\ \text { '07 to '18 } \end{gathered}$ | $\begin{array}{\|c} \text { Cumulative } \\ \text { \% Chg } \\ \text { '17 to '18 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | 122,993 | 169,774 | 182,387 | 215,257 | (3.61\%) | 7.43\% | 18.02\% | 75.02\% | 18.02\% |
| Feb | 125,469 | 160,830 | 290,026 |  | 20.47\% | 80.33\% |  |  |  |
| Mar | 119,807 | 203,701 | 351,731 |  | (12.72\%) | 72.67\% |  |  |  |
| Apr | 152,344 | 309,530 | 346,311 |  | 42.93\% | 11.88\% |  |  |  |
| May | 122,561 | 361,131 | 293,271 |  | 87.79\% | (18.79\%) |  |  |  |
| Jun | 177,741 | 269,097 | 479,303 |  | (8.46\%) | 78.12\% |  |  |  |
| Jul | 154,363 | 258,247 | 294,510 |  | (38.14\%) | 14.04\% |  |  |  |
| Aug | 153,645 | 290,215 | 509,101 |  | 14.50\% | 75.42\% |  |  |  |
| Sep | 135,716 | 471,609 | 239,343 |  | 106.77\% | (49.25\%) |  |  |  |
| Oct | 158,728 | 554,549 | 291,326 |  | 161.01\% | (47.47\%) |  |  |  |
| Nov | 121,026 | 294,372 | 376,560 |  | 21.63\% | 27.92\% |  |  |  |
| Dec | 89,753 | 230,411 | 276,091 |  | 4.80\% | 19.83\% |  |  |  |
| Year Total | 1,634,147 | 3,573,468 | 3,929,960 | 215,257 | 26.75\% | 9.98\% | 18.02\% | 75.02\% | 18.02\% |

## Sales \& Use Tax (all components) Budget to Actual January 2018



## Questions?

