

2023 Sales and Use Tax Report

March 2023

Attachment A

Nikki Simmons, CPA, CPFO
Chief Financial Officer
Financial Services Department
May 23, 2023

Sales & Use Tax Collections

2023 Budget by Industry

Tax Type	Industry Codes	2023 Budget	% of Budget
Sales Tax	Retail Trade	\$93,213,381	53.93%
Sales Tax	Food Services	\$18,373,328	10.63%
Sales Tax	Information (Magazines, News Papers, Etc)	\$5,513,631	3.19%
Sales Tax	Wholesale Trade	\$9,645,416	5.58%
Sales Tax	Accommodations	\$6,028,953	3.49%
Sales Tax	Real Estate and Rental and Leasing	\$4,152,075	2.40%
Sales Tax	Manufacturing	\$5,641,465	3.26%
Sales Tax	Utilities	\$3,122,507	1.81%
Sales Tax	Other Services (except Public Admin)	\$3,802,532	2.20%
Sales Tax	Construction	\$3,593,240	2.08%
Sales Tax	Professional, Scientific, and Technical Services	\$2,320,130	1.34%
Sales Tax	Finance and Insurance	\$635,082	0.37%
Sales Tax	Arts, Entertainment, and Recreation	\$734,135	0.42%
Sales Tax	Waste Management & Remediation	\$1,253,844	0.73%
Sales Tax	Mining	\$1,061,997	0.61%
Sales Tax	Educational Services	\$149,871	0.09%
Sales Tax	Health Care and Social Assistance	\$172,375	0.10%
Sales Tax	Transportation and Warehousing	\$545,013	0.32%
Sales Tax	Agriculture, Forestry, Fishing and Hunting	\$144,289	0.08%
Sales Tax	Public Administration	\$77,437	0.04%
Sales Tax	NAICS Not Specified	\$6,223	0.00%
Sales Tax Total		\$ 160,186,924	92.68%
Use Tax	Building Materials	3,720,843	2.15%
Use Tax	Automobiles	8,921,912	5.16%
Use Tax Total		\$ 12,642,756	7.32%
Grand Total		\$ 172,829,680	100.00%



Retail

Historical Comparison

March 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	4,811,931	5,875,051	6,089,279	6,044,248	22.09%	3.65%	(0.74%)	(0.74%)
Feb	4,783,624	5,609,282	6,116,823	6,106,553	17.26%	9.05%	(0.17%)	(0.45%)
Mar	4,768,463	7,051,244	7,308,984	7,094,022	47.87%	3.66%	(2.94%)	(1.38%)
Apr	5,320,661	7,077,318	7,240,042		33.02%	2.30%		
May	6,355,617	7,074,987	7,698,171		11.32%	8.81%		
Jun	6,657,570	7,507,840	7,671,999		12.77%	2.19%		
Jul	6,377,549	7,347,206	7,468,894		15.20%	1.66%		
Aug	6,253,289	7,123,527	7,747,042		13.92%	8.75%		
Sep	6,510,721	7,347,373	7,374,216		12.85%	0.37%		
Oct	6,493,363	7,114,717	7,177,375		9.57%	0.88%		
Nov	6,438,020	7,376,149	7,653,265		14.57%	3.76%		
Dec	7,441,501	8,309,693	8,517,771		11.67%	2.50%		
Year Total	72,212,309	84,814,388	88,063,862	19,244,823	17.45%	3.83%	(1.38%)	(1.38%)



Food Services

Historical Comparison

March 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	1,035,715	971,860	1,097,758	1,189,200	(6.17%)	12.95%	8.33%	8.33%
Feb	919,251	962,069	1,176,193	1,278,717	4.66%	22.26%	8.72%	8.53%
Mar	730,738	1,280,605	1,349,608	1,500,845	75.25%	5.39%	11.21%	9.53%
Apr	899,526	1,256,470	1,467,232		39.68%	16.77%		
May	966,398	1,368,570	1,386,629		41.62%	1.32%		
Jun	1,133,495	1,422,073	1,503,459		25.46%	5.72%		
Jul	1,201,825	1,504,381	1,540,342		25.17%	2.39%		
Aug	1,189,831	1,399,470	1,445,757		17.62%	3.31%		
Sep	1,245,202	1,409,505	1,496,555		13.19%	6.18%		
Oct	1,163,936	1,353,441	1,451,423		16.28%	7.24%		
Nov	1,015,305	1,207,493	1,237,610		18.93%	2.49%		
Dec	880,983	1,330,639	1,411,545		51.04%	6.08%		
Year Total	12,382,206	15,466,579	16,564,111	3,968,762	24.91%	7.10%	9.53%	9.53%



Information

(Magazines, Newspapers, Etc.)

Historical Comparison

March 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	198,521	328,048	392,899	367,715	65.25%	19.77%	(6.41%)	(6.41%)
Feb	286,233	264,944	358,843	347,258	(7.44%)	35.44%	(3.23%)	(4.89%)
Mar	245,485	307,009	418,711	388,334	25.06%	36.38%	(7.25%)	(5.74%)
Apr	252,416	336,548	387,173		33.33%	15.04%		
May	257,647	326,124	361,709		26.58%	10.91%		
Jun	244,293	358,524	370,469		46.76%	3.33%		
Jul	262,175	380,266	390,526		45.04%	2.70%		
Aug	261,052	358,775	366,798		37.43%	2.24%		
Sep	269,575	364,668	398,503		35.28%	9.28%		
Oct	271,774	392,837	386,159		44.55%	(1.70%)		
Nov	294,826	379,956	378,070		28.87%	(0.50%)		
Dec	318,617	420,199	457,440		31.88%	8.86%		
Year Total	3,162,613	4,217,899	4,667,298	1,103,307	33.37%	10.65%	(5.74%)	(5.74%)



Wholesales Trade

Historical Comparison

March 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	515,613	550,212	681,634	539,895	6.71%	23.89%	(20.79%)	(20.79%)
Feb	418,394	535,581	668,152	640,139	28.01%	24.75%	(4.19%)	(12.58%)
Mar	688,542	685,407	860,698	785,304	(0.46%)	25.57%	(8.76%)	(11.09%)
Apr	677,650	1,086,717	817,311		60.37%	(24.79%)		
May	584,598	676,953	762,164		15.80%	12.59%		
Jun	678,086	824,267	874,166		21.56%	6.05%		
Jul	627,132	716,464	789,603		14.24%	10.21%		
Aug	621,706	736,867	897,513		18.52%	21.80%		
Sep	620,022	744,115	843,240		20.01%	13.32%		
Oct	621,878	739,535	877,506		18.92%	18.66%		
Nov	570,945	740,146	696,248		29.64%	(5.93%)		
Dec	625,390	820,047	789,381		31.13%	(3.74%)		
Year Total	7,249,957	8,856,312	9,557,614	1,965,338	22.16%	7.92%	(11.09%)	(11.09%)



Accommodations

Historical Comparison

March 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	242,773	173,919	270,621	299,362	(28.36%)	55.60%	10.62%	10.62%
Feb	268,407	178,707	303,158	322,674	(33.42%)	69.64%	6.44%	8.41%
Mar	90,137	276,379	426,996	410,728	206.62%	54.50%	(3.81%)	3.20%
Apr	136,474	307,469	506,294		125.30%	64.66%		
May	91,920	449,433	587,146		388.94%	30.64%		
Jun	214,230	696,043	760,141		224.90%	9.21%		
Jul	417,468	819,916	865,477		96.40%	5.56%		
Aug	447,373	670,890	733,187		49.96%	9.29%		
Sep	368,903	604,621	684,221		63.90%	13.17%		
Oct	294,291	587,796	647,482		99.73%	10.15%		
Nov	193,912	336,058	375,033		73.30%	11.60%		
Dec	164,900	337,663	365,547		104.77%	8.26%		
Year Total	2,930,789	5,438,894	6,525,301	1,032,764	85.58%	19.97%	3.20%	3.20%



Real Estate and Rental Leasing

Historical Comparison

March 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	239,929	227,686	241,031	276,588	(5.10%)	5.86%	14.75%	14.75%
Feb	243,086	237,626	238,535	284,249	(2.25%)	0.38%	19.16%	16.95%
Mar	241,476	270,640	292,312	299,955	12.08%	8.01%	2.61%	11.52%
Apr	221,541	261,602	292,019		18.08%	11.63%		
May	219,615	335,646	297,063		52.83%	(11.50%)		
Jun	277,546	324,617	330,978		16.96%	1.96%		
Jul	285,502	334,414	342,637		17.13%	2.46%		
Aug	267,682	318,300	332,215		18.91%	4.37%		
Sep	287,244	303,761	316,410		5.75%	4.16%		
Oct	297,899	290,896	324,559		(2.35%)	11.57%		
Nov	251,022	254,095	291,792		1.22%	14.84%		
Dec	238,505	258,178	298,555		8.25%	15.64%		
Year Total	3,071,048	3,417,463	3,598,106	860,792	11.28%	5.29%	11.52%	11.52%



Manufacturing Historical Comparison March 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	255,490	427,252	330,678	386,023	67.23%	(22.60%)	16.74%	16.74%
Feb	275,933	411,066	382,467	386,802	48.97%	(6.96%)	1.13%	8.37%
Mar	302,388	366,157	416,959	458,432	21.09%	13.87%	9.95%	8.95%
Apr	550,799	486,694	470,426		(11.64%)	(3.34%)		
May	279,803	404,280	469,111		44.49%	16.04%		
Jun	396,597	504,470	547,824		27.20%	8.59%		
Jul	404,994	498,481	468,085		23.08%	(6.10%)		
Aug	351,743	425,936	530,951		21.09%	24.66%		
Sep	358,936	518,939	499,130		44.58%	(3.82%)		
Oct	484,763	460,764	505,773		(4.95%)	9.77%		
Nov	378,756	395,316	459,912		4.37%	16.34%		
Dec	364,769	419,080	447,319		14.89%	6.74%		
Year Total	4,404,971	5,318,435	5,528,636	1,231,258	20.74%	3.95%	8.95%	8.95%



Utilities

Historical Comparison

March 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	196,972	176,703	285,958	276,725	(10.29%)	61.83%	(3.23%)	(3.23%)
Feb	169,899	188,947	264,704	284,978	11.21%	40.09%	7.66%	2.00%
Mar	181,211	215,285	308,780	244,336	18.80%	43.43%	(20.87%)	(6.21%)
Apr	164,427	217,776	246,079		32.45%	13.00%		
May	129,135	183,015	203,473		41.72%	11.18%		
Jun	155,426	190,050	211,545		22.28%	11.31%		
Jul	156,704	192,232	229,114		22.67%	19.19%		
Aug	150,078	194,455	249,781		29.57%	28.45%		
Sep	160,538	198,194	238,506		23.46%	20.34%		
Oct	158,476	186,466	234,459		17.66%	25.74%		
Nov	148,477	197,298	247,876		32.88%	25.64%		
Dec	214,194	279,780	299,551		30.62%	7.07%		
Year Total	1,985,536	2,420,200	3,019,825	806,039	21.89%	24.78%	(6.21%)	(6.21%)



Other Services

(Except Public Administration)

Historical Comparison

March 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	232,302	218,586	242,273	276,176	(5.90%)	10.84%	13.99%	13.99%
Feb	190,051	204,211	254,391	297,857	7.45%	24.57%	17.09%	15.58%
Mar	160,347	264,516	362,150	374,602	64.96%	36.91%	3.44%	10.46%
Apr	190,819	247,797	279,225		29.86%	12.68%		
May	174,143	233,296	300,660		33.97%	28.87%		
Jun	229,320	265,776	407,149		15.90%	53.19%		
Jul	226,794	255,856	288,155		12.81%	12.62%		
Aug	208,244	271,817	353,332		30.53%	29.99%		
Sep	245,866	335,762	395,477		36.56%	17.78%		
Oct	221,859	269,788	285,546		21.60%	5.84%		
Nov	211,127	272,965	296,503		29.29%	8.62%		
Dec	220,882	359,196	371,999		62.62%	3.56%		
Year Total	2,511,754	3,199,565	3,836,860	948,636	27.38%	19.92%	10.46%	10.46%



Construction

Historical Comparison

March 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	175,630	210,278	230,657	202,204	19.73%	9.69%	(12.34%)	(12.34%)
Feb	154,199	178,826	227,165	166,911	15.97%	27.03%	(26.52%)	(19.38%)
Mar	201,161	276,477	288,309	221,236	37.44%	4.28%	(23.26%)	(20.88%)
Apr	222,393	263,788	269,588		18.61%	2.20%		
May	214,830	259,036	309,252		20.58%	19.39%		
Jun	261,694	309,134	318,666		18.13%	3.08%		
Jul	264,414	321,981	292,896		21.77%	(9.03%)		
Aug	255,774	290,228	301,222		13.47%	3.79%		
Sep	279,700	281,199	258,998		0.54%	(7.90%)		
Oct	291,228	288,745	276,751		(0.85%)	(4.15%)		
Nov	231,938	281,092	217,776		21.19%	(22.53%)		
Dec	226,787	260,654	279,165		14.93%	7.10%		
Year Total	2,779,748	3,221,437	3,270,445	590,350	15.89%	1.52%	(20.88%)	(20.88%)



Professional, Scientific, and Tech Services

Historical Comparison

March 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	(918)	156,909	229,040	191,972	17184%	45.97%	(16.18%)	(16.18%)
Feb	150,948	170,675	182,321	124,462	13.07%	6.82%	(31.73%)	(23.08%)
Mar	105,282	190,229	198,214	238,126	80.68%	4.20%	20.14%	(9.02%)
Apr	206,908	166,268	198,759		(19.64%)	19.54%		
May	177,028	173,578	178,207		(1.95%)	2.67%		
Jun	172,047	320,648	227,374		86.37%	(29.09%)		
Jul	158,690	181,832	211,405		14.58%	16.26%		
Aug	214,971	193,264	195,503		(10.10%)	1.16%		
Sep	161,890	194,616	219,943		20.22%	13.01%		
Oct	156,676	198,524	206,719		26.71%	4.13%		
Nov	182,430	209,416	209,774		14.79%	0.17%		
Dec	177,551	233,329	238,282		31.42%	2.12%		
Year Total	1,863,502	2,389,289	2,495,542	554,561	28.21%	4.45%	(9.02%)	(9.02%)





Questions?