



EL PASO COUNTY

COLORADO

July 2015

Sales and Use Tax

Nicola Sapp

County Budget Officer

October 6, 2015



# **Sales & Use Tax Activity**

## **July 2015**



# Historical Sales Tax Collections

## July 31, 2015

	2007	2013	2014	2015	% Chg '12 to '13	% Chg '13 to '14	% Chg '14 to '15	Cumulative % Chg '07 to '15	Cumulative % Chg '14 to '15
Jan	4,669,476	5,427,562	5,278,534	5,848,650	11.29%	(2.75%)	10.80%	25.25%	10.80%
Feb	4,780,698	5,137,305	5,500,339	5,610,353	(0.16%)	7.07%	2.00%	21.26%	6.31%
Mar	5,381,750	5,935,336	6,161,129	6,674,237	13.70%	3.80%	8.33%	22.26%	7.04%
Apr	5,126,774	5,834,536	6,027,831	6,497,237	(2.87%)	3.31%	7.79%	23.41%	7.24%
May	5,341,924	6,252,128	6,788,112	6,892,171	5.10%	8.57%	1.53%	24.59%	5.94%
Jun	5,982,211	6,541,407	6,926,928	7,528,054	6.58%	5.89%	8.68%	24.83%	6.45%
Jul	5,661,302	6,383,125	6,789,430	7,458,644	5.55%	6.37%	9.86%	25.89%	6.99%
Aug	5,656,019	6,470,833	6,998,741		3.89%	8.16%			
Sep	5,762,129	6,349,420	6,687,903		3.94%	5.33%			
Oct	5,292,976	6,198,672	6,391,853		6.82%	3.12%			
Nov	5,197,507	5,977,090	6,517,909		2.77%	9.05%			
Dec	6,487,768	7,106,926	7,452,655		3.02%	4.86%			
<b>Year Total</b>	<b>65,340,533</b>	<b>73,614,341</b>	<b>77,521,364</b>	<b>46,509,346</b>	<b>4.81%</b>	<b>5.31%</b>	<b>6.99%</b>	<b>25.89%</b>	<b>6.99%</b>



# Sales Tax – Budget to Actual

## July 31, 2015

	<b>Budget</b>	<b>Actual</b>	<b>\$ Chg Budget to Actual</b>	<b>% Chg Budget to Actual</b>	<b>Cumulative % Chg</b>
<b>Jan</b>	5,531,670	5,848,650	316,979	5.73%	5.73%
<b>Feb</b>	5,732,968	5,610,353	(122,615)	(2.14%)	1.73%
<b>Mar</b>	6,473,745	6,674,237	200,492	3.10%	2.23%
<b>Apr</b>	6,312,706	6,497,237	184,531	2.92%	2.41%
<b>May</b>	6,972,964	6,892,171	(80,793)	(1.16%)	1.61%
<b>Jun</b>	7,109,847	7,528,054	418,207	5.88%	2.40%
<b>Jul</b>	7,101,795	7,458,644	356,850	5.02%	2.82%
<b>Aug</b>	7,182,314				
<b>Sep</b>	6,972,964				
<b>Oct</b>	6,747,510				
<b>Nov</b>	6,666,991				
<b>Dec</b>	7,713,741				
	<b>80,519,215</b>	<b>46,509,346</b>	<b>1,273,651</b>		<b>2.82%</b>



# Historical Use Tax on Automobiles

## August 31, 2015

	2007	2013	2014	2015	% Chg '12 to '13	% Chg '13 to '14	% Chg '14 to '15	Cumulative % Chg '07 to '15	Cumulative % Chg '14 to '15
Jan	244,815	234,685	314,807	324,043	(18.65%)	34.14%	2.93%	32.36%	2.93%
Feb	216,415	209,534	289,957	258,045	(10.52%)	38.38%	(11.01%)	26.20%	(3.75%)
Mar	286,629	284,716	275,531	347,024	19.85%	(3.23%)	25.95%	24.24%	5.55%
Apr	259,063	300,208	329,570	352,946	24.57%	9.78%	7.09%	27.32%	5.97%
May	274,512	308,561	309,300	363,824	15.97%	0.24%	17.63%	28.44%	8.34%
Jun	281,338	261,689	341,575	385,817	(8.10%)	30.53%	12.95%	30.01%	9.19%
Jul	271,907	299,324	334,883	410,579	5.27%	11.88%	22.60%	33.12%	11.23%
Aug	322,707	325,682	333,221	420,556	13.18%	2.31%	26.21%	32.70%	13.21%
Sep	249,456	291,217	356,698		3.83%	22.49%			
Oct	275,186	318,214	402,085		7.26%	26.36%			
Nov	218,546	315,518	325,450		27.06%	3.15%			
Dec	176,519	273,307	299,451		(1.84%)	9.57%			
<b>Year Total</b>	<b>3,077,092</b>	<b>3,422,654</b>	<b>3,912,527</b>	<b>2,862,833</b>	<b>6.03%</b>	<b>14.31%</b>	<b>13.21%</b>	<b>32.70%</b>	<b>13.21%</b>



# Use Tax on Automobiles – Budget to Actual

## August 31, 2015

	Budget	Actual	\$ Chg Budget to Actual	% Chg Budget to Actual	Cumulative % Chg
Jan	274,405	324,043	49,638	18.09%	18.09%
Feb	258,028	258,045	16	0.01%	9.33%
Mar	350,295	347,024	(3,271)	(0.93%)	5.25%
Apr	342,307	352,946	10,639	3.11%	4.65%
May	335,916	363,824	27,907	8.31%	5.44%
Jun	334,318	385,817	51,499	15.40%	7.20%
Jul	343,905	410,579	66,674	19.39%	9.07%
Aug	363,077	420,556	57,479	15.83%	10.01%
Sep	348,698				
Oct	389,839				
Nov	335,916				
Dec	317,543				
	<b>3,994,247</b>	<b>2,862,833</b>	<b>260,581</b>		<b>10.01%</b>



# Historical Use Tax on Building Materials

## August 31, 2015

	2007	2013	2014	2015	% Chg '12 to '13	% Chg '13 to '14	% Chg '14 to '15	Cumulative % Chg '07 to '15	Cumulative % Chg '14 to '15
Jan	63,661	75,225	77,661	78,765	128.54%	3.24%	1.42%	23.73%	1.42%
Feb	30,820	92,469	64,304	51,051	132.08%	(30.46%)	(20.61%)	37.40%	(8.56%)
Mar	31,880	71,019	212,907	123,509	(21.42%)	199.79%	(41.99%)	100.48%	(28.61%)
Apr	71,747	48,165	76,924	83,091	(57.96%)	59.71%	8.02%	69.82%	(22.09%)
May	48,055	125,862	54,592	58,808	6.24%	(56.63%)	7.72%	60.55%	(18.74%)
Jun	58,416	89,498	129,216	89,161	(41.77%)	44.38%	(31.00%)	59.03%	(21.32%)
Jul	60,108	139,599	250,488	207,141	6.98%	79.43%	(17.31%)	89.62%	(20.16%)
Aug	64,075	218,746	58,659	90,085	30.50%	(73.18%)	53.57%	82.30%	(15.48%)
Sep	54,510	175,840	62,836		99.38%	(64.27%)			
Oct	80,458	148,783	74,964		(10.24%)	(49.62%)			
Nov	52,344	59,338	47,957		(69.77%)	(19.18%)			
Dec	38,112	77,853	33,947		(17.36%)	(56.40%)			
<b>Year Total</b>	<b>654,185</b>	<b>1,322,397</b>	<b>1,144,453</b>	<b>781,611</b>	<b>(5.03%)</b>	<b>(13.46%)</b>	<b>(15.48%)</b>	<b>82.30%</b>	<b>(15.48%)</b>



# Use Tax on Building Materials – Budget to Actual

## August 31, 2015

	Budget	Actual	\$ Chg Budget to Actual	% Chg Budget to Actual	Cumulative % Chg
Jan	60,359	78,765	18,406	30.49%	30.49%
Feb	71,759	51,051	(20,708)	(28.86%)	(1.74%)
Mar	108,719	123,509	14,790	13.60%	5.19%
Apr	86,519	83,091	(3,428)	(3.96%)	2.77%
May	93,599	58,808	(34,791)	(37.17%)	(6.11%)
Jun	110,399	89,161	(21,238)	(19.24%)	(8.84%)
Jul	123,239	207,141	83,902	68.08%	5.64%
Aug	137,279	90,085	(47,194)	(34.38%)	(1.30%)
Sep	93,359				
Oct	138,119				
Nov	93,359				
Dec	83,279				
	<b>1,199,988</b>	<b>781,611</b>	<b>(10,261)</b>		<b>(1.30%)</b>





# Historical Sales & Use Tax (all components)

## July 31, 2015

	2007	2013	2014	2015	% Chg '12 to '13	% Chg '13 to '14	% Chg '14 to '15	Cumulative % Chg '07 to '15	Cumulative % Chg '14 to '15
Jan	4,977,952	5,737,473	5,671,001	6,251,458	10.37%	(1.16%)	10.24%	25.58%	10.24%
Feb	5,027,933	5,439,308	5,854,601	5,919,449	0.36%	7.64%	1.11%	21.64%	5.60%
Mar	5,700,258	6,291,071	6,649,567	7,144,770	13.39%	5.70%	7.45%	22.98%	6.28%
Apr	5,457,584	6,182,908	6,434,325	6,933,274	(2.83%)	4.07%	7.75%	24.03%	6.66%
May	5,664,491	6,686,550	7,152,003	7,314,803	5.58%	6.96%	2.28%	25.11%	5.67%
Jun	6,321,965	6,892,594	7,397,718	8,003,031	4.82%	7.33%	8.18%	25.39%	6.15%
Jul	5,993,317	6,822,048	7,374,801	8,076,364	5.57%	8.10%	9.51%	26.82%	6.68%
Aug	6,042,801	7,015,262	7,390,621		4.96%	5.35%			
Sep	6,066,094	6,816,477	7,107,437		5.24%	4.27%			
Oct	5,648,619	6,665,670	6,868,901		6.39%	3.05%			
Nov	5,468,396	6,351,946	6,891,316		1.46%	8.49%			
Dec	6,702,399	7,458,085	7,786,052		2.57%	4.40%			
<b>Year Total</b>	<b>69,071,810</b>	<b>78,359,391</b>	<b>82,578,344</b>	<b>49,643,149</b>	<b>4.68%</b>	<b>5.38%</b>	<b>6.68%</b>	<b>26.82%</b>	<b>6.68%</b>



# Sales & Use Tax (all components)

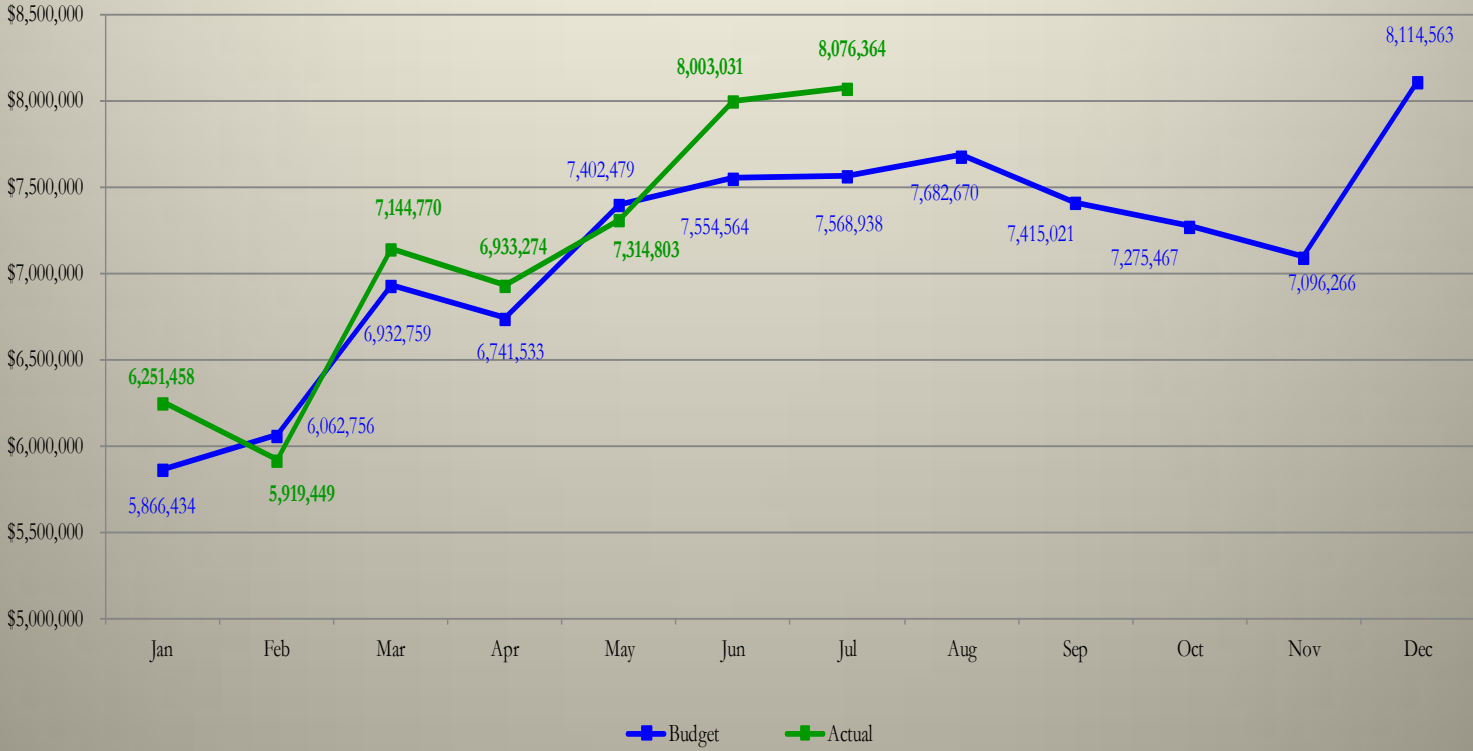
## Budget to Actual – July 2015

	Budget	Actual	\$ Chg Budget to Actual	% Chg Budget to Actual	Cumulative % Chg
Jan	5,866,434	6,251,458	385,023	6.56%	6.56%
Feb	6,062,756	5,919,449	(143,307)	(2.36%)	2.03%
Mar	6,932,759	7,144,770	212,011	3.06%	2.41%
Apr	6,741,533	6,933,274	191,742	2.84%	2.52%
May	7,402,479	7,314,803	(87,676)	(1.18%)	1.69%
Jun	7,554,564	8,003,031	448,467	5.94%	2.48%
Jul	7,568,938	8,076,364	507,426	6.70%	3.15%
Aug	7,682,670				
Sep	7,415,021				
Oct	7,275,467				
Nov	7,096,266				
Dec	8,114,563				
	<b>85,713,450</b>	<b>49,643,149</b>	<b>1,513,686</b>		<b>3.15%</b>



# Sales & Use Tax (all components)

## Budget to Actual – July 2015



# Questions?

