



# 2016 Sales Tax Collections As of September 30, 2016

Nicola Sapp

Chief Financial and Administrative Officer

November 15, 2016

Attachment A



# Sales and Use Tax Collections

## 2016 Budget by Industry

Retail Trade	\$49,279,514	54.00%
Food Services	\$11,024,010	12.08%
Information (Magazines, News Papers, Etc)	\$5,064,839	5.55%
Wholesale Trade	\$3,504,321	3.84%
Accommodations	\$3,330,930	3.65%
Real Estate and Rental and Leasing	\$1,952,929	2.14%
Manufacturing	\$3,139,288	3.44%
Utilities	\$2,153,697	2.36%
Other Services (except Public Admin)	\$1,934,677	2.12%
Construction	\$1,651,776	1.81%
Professional, Scientific, and Technical Services	\$757,444	0.83%
Finance and Insurance	\$511,047	0.56%
Arts, Entertainment, and Recreation	\$401,537	0.44%
Waste Management and Remediation Services	\$264,649	0.29%
Mining	\$301,153	0.33%
Educational Services	\$173,391	0.19%
Health Care and Social Assistance	\$118,636	0.13%
Transportation and Warehousing	\$63,881	0.07%
Agriculture, Forestry, Fishing and Hunting	\$118,636	0.13%
Public Administration	\$54,755	0.06%
NAICS Not Specified	-\$18,251	(0.02%)
<b>Sales Tax Total</b>	<b>\$ 85,782,859</b>	<b>94.00%</b>
Building Materials	1,049,470	1.15%
Automobiles	4,426,030	4.85%
<b>Use Tax Total</b>	<b>\$ 5,475,500</b>	<b>6.00%</b>
<b>Grand Total</b>	<b>\$ 91,258,360</b>	<b>100.00%</b>



# Retail

## Historical Comparison

### As of September 30, 2016

	2007	2014	2015	2016	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	2,673,625	2,887,821	3,290,594	3,383,347	(4.91%)	13.95%	2.82%	26.55%	2.82%
Feb	2,697,395	3,094,781	3,269,880	3,594,843	3.18%	5.66%	9.94%	29.92%	6.37%
Mar	3,036,516	3,574,030	3,926,125	3,908,785	3.40%	9.85%	(0.44%)	29.49%	3.82%
Apr	2,863,589	3,505,557	3,738,892	3,919,161	6.19%	6.66%	4.82%	31.36%	4.08%
May	3,067,621	3,743,704	3,955,227	4,117,996	4.75%	5.65%	4.12%	31.98%	4.09%
Jun	3,294,218	3,863,513	4,254,422	4,575,897	5.04%	10.12%	7.56%	33.27%	4.75%
Jul	3,106,378	3,789,146	4,088,068	4,309,034	6.35%	7.89%	5.41%	34.09%	4.85%
Aug	3,104,475	3,875,058	4,123,222	5,104,737	5.81%	6.40%	23.80%	38.04%	7.40%
Sep	3,334,738	3,784,510	4,083,844	4,644,004	7.03%	7.91%	13.72%	38.19%	8.14%
Oct	3,031,130	3,566,097	3,824,404		3.01%	7.24%			
Nov	3,080,544	4,125,608	4,078,653		13.09%	(1.14%)			
Dec	4,005,099	4,634,193	4,870,911		5.05%	5.11%			
<b>Year Total</b>	<b>37,295,328</b>	<b>44,444,018</b>	<b>47,504,244</b>	<b>37,557,805</b>	<b>5.00%</b>	<b>6.89%</b>	<b>8.14%</b>	<b>38.19%</b>	<b>8.14%</b>



# Food Services

## Historical Comparison

### As of September 30, 2016

	2007	2014	2015	2016	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	509,199	671,835	776,227	842,916	(1.56%)	15.54%	8.59%	65.54%	8.59%
Feb	540,600	737,892	744,820	836,029	8.99%	0.94%	12.25%	59.93%	10.38%
Mar	640,009	845,658	937,022	926,030	3.94%	10.80%	(1.17%)	54.16%	5.98%
Apr	564,415	782,477	873,920	1,047,504	0.71%	11.69%	19.86%	62.03%	9.62%
May	626,621	878,762	961,411	983,599	6.31%	9.41%	2.31%	60.93%	7.98%
Jun	705,395	892,073	962,169	1,028,306	4.58%	7.86%	6.87%	57.95%	7.78%
Jul	647,457	885,617	963,615	1,043,038	6.62%	8.81%	8.24%	58.43%	7.85%
Aug	651,782	908,546	921,217	1,025,067	8.57%	1.39%	11.27%	58.27%	8.29%
Sep	655,247	871,843	968,440	987,992	10.66%	11.08%	2.02%	57.39%	7.54%
Oct	618,222	838,311	886,549		5.01%	5.75%			
Nov	570,329	700,815	824,025		(2.50%)	17.58%			
Dec	663,824	867,992	889,227		12.93%	2.45%			
<b>Year Total</b>	<b>7,393,100</b>	<b>9,881,821</b>	<b>10,708,643</b>	<b>8,720,480</b>	<b>5.45%</b>	<b>8.37%</b>	<b>7.54%</b>	<b>57.39%</b>	<b>7.54%</b>



# Information (Magazines, Newspapers, Etc.)

## Historical Comparison

### As of September 30, 2016

	2007	2014	2015	2016	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	365,215	397,904	368,187	327,548	10.74%	(7.47%)	(11.04%)	(10.31%)	(11.04%)
Feb	347,550	411,109	383,366	325,861	9.17%	(6.75%)	(15.00%)	(8.33%)	(13.06%)
Mar	367,113	397,536	406,252	378,251	10.81%	2.19%	(6.89%)	(4.47%)	(10.90%)
Apr	441,600	369,836	355,238	329,523	(1.97%)	(3.95%)	(7.24%)	(10.54%)	(10.04%)
May	360,434	383,915	352,245	340,744	4.04%	(8.25%)	(3.27%)	(9.56%)	(8.76%)
Jun	357,140	373,255	327,080	341,553	0.60%	(12.37%)	4.42%	(8.73%)	(6.79%)
Jul	359,141	380,042	335,630	212,115	7.98%	(11.69%)	(36.80%)	(13.19%)	(10.78%)
Aug	356,597	377,286	395,510	355,487	0.94%	4.83%	(10.12%)	(11.63%)	(10.69%)
Sep	374,117	380,872	439,783	380,238	5.70%	15.47%	(13.54%)	(10.14%)	(11.06%)
Oct	367,365	396,814	484,108		(6.63%)	22.00%			
Nov	392,268	469,352	263,126		21.05%	(43.94%)			
Dec	402,595	401,656	416,129		(29.35%)	3.60%			
Year Total	4,491,136	4,739,577	4,526,653	2,991,320	1.29%	(4.49%)	(11.06%)	(10.14%)	(11.06%)



# Wholesale Trade

## Historical Comparison

### As of September 30, 2016

	2007	2014	2015	2016	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	208,200	210,531	223,084	226,907	3.91%	5.96%	1.71%	8.98%	1.71%
Feb	218,986	204,424	201,559	211,091	3.96%	(1.40%)	4.73%	2.53%	3.15%
Mar	251,062	232,547	224,894	313,690	(5.56%)	(3.29%)	39.48%	10.83%	15.73%
Apr	262,298	235,065	259,580	257,228	16.29%	10.43%	(0.91%)	7.27%	10.98%
May	281,710	266,383	241,413	258,798	3.53%	(9.37%)	7.20%	3.72%	10.19%
Jun	282,941	277,902	300,439	291,097	5.42%	8.11%	(3.11%)	3.56%	7.43%
Jul	316,413	288,403	282,238	279,413	18.27%	(2.14%)	(1.00%)	0.91%	6.06%
Aug	258,367	355,255	216,294	266,074	42.40%	(39.12%)	23.01%	1.17%	7.94%
Sep	223,302	286,424	277,889	324,546	19.87%	(2.98%)	16.79%	5.45%	9.04%
Oct	264,391	274,840	609,008		13.38%	121.59%			
Nov	215,809	265,237	306,065		14.79%	15.39%			
Dec	243,702	293,091	316,435		34.22%	7.96%			
<b>Year Total</b>	<b>3,027,182</b>	<b>3,190,104</b>	<b>3,458,897</b>	<b>2,428,843</b>	<b>14.23%</b>	<b>8.43%</b>	<b>9.04%</b>	<b>5.45%</b>	<b>9.04%</b>



# Accommodations

## Historical Comparison

### As of September 30, 2016

	2007	2014	2015	2016	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	120,786	106,059	144,331	153,410	(1.40%)	36.09%	6.29%	27.01%	6.29%
Feb	142,237	139,015	140,308	166,381	8.79%	0.93%	18.58%	21.58%	12.35%
Mar	164,518	139,635	180,939	209,392	2.57%	29.58%	15.73%	23.77%	13.66%
Apr	180,007	163,836	253,099	263,234	(23.30%)	54.48%	4.00%	30.43%	10.26%
May	241,974	269,107	315,148	337,235	7.34%	17.11%	7.01%	32.98%	9.27%
Jun	325,401	363,919	389,031	440,867	9.20%	6.90%	13.32%	33.67%	10.38%
Jul	352,696	388,892	438,317	518,883	12.34%	12.71%	18.38%	36.78%	12.26%
Aug	335,601	390,931	405,619	477,067	15.21%	3.76%	17.61%	37.74%	13.22%
Sep	282,985	320,365	381,960	402,729	7.22%	19.23%	5.44%	38.35%	12.10%
Oct	247,717	278,033	312,469		17.24%	12.39%			
Nov	164,099	159,484	190,730		2.46%	19.59%			
Dec	134,955	170,825	187,098		17.34%	9.53%			
<b>Year Total</b>	<b>2,692,975</b>	<b>2,890,100</b>	<b>3,339,049</b>	<b>2,969,198</b>	<b>7.37%</b>	<b>15.53%</b>	<b>12.10%</b>	<b>38.35%</b>	<b>12.10%</b>



# Real Estate and Rental Leasing Historical Comparison As of September 30, 2016

	2007	2014	2015	2016	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	149,603	121,884	154,469	151,265	28.56%	26.73%	(2.07%)	1.11%	(2.07%)
Feb	163,217	134,974	132,298	162,506	47.35%	(1.98%)	22.83%	0.30%	9.42%
Mar	162,556	134,811	166,852	169,290	21.60%	23.77%	1.46%	1.62%	6.49%
Apr	154,147	127,727	151,511	174,574	10.71%	18.62%	15.22%	4.47%	8.68%
May	185,655	153,149	166,166	191,498	28.79%	8.50%	15.25%	4.17%	10.09%
Jun	210,360	158,866	182,954	221,768	17.50%	15.16%	21.21%	4.42%	12.22%
Jul	198,267	165,116	199,832	171,911	(7.51%)	21.03%	(13.97%)	1.55%	7.69%
Aug	202,638	176,970	194,063	268,054	16.41%	9.66%	38.13%	5.92%	12.07%
Sep	161,042	149,674	178,876	213,680	(17.37%)	19.51%	19.46%	8.63%	12.94%
Oct	187,966	158,725	171,906		15.48%	8.30%			
Nov	155,296	115,335	157,966		(7.63%)	36.96%			
Dec	178,990	152,994	160,829		20.04%	5.12%			
Year Total	2,109,739	1,750,226	2,017,721	1,724,546	11.61%	15.28%	12.94%	8.63%	12.94%





# Manufacturing Historical Comparison As of September 30, 2016

	2007	2014	2015	2016	% Chg '07 to '08	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	134,366	224,857	263,234	212,153	(19.65%)	(0.63%)	17.07%	(19.40%)	57.89%	(19.40%)
Feb	156,548	236,881	191,108	179,063	(5.34%)	57.75%	(19.32%)	(6.30%)	34.48%	(13.89%)
Mar	177,946	209,634	172,764	239,554	(10.85%)	5.17%	(17.59%)	38.66%	34.53%	0.58%
Apr	186,365	256,869	224,563	243,455	(20.38%)	5.73%	(12.58%)	8.41%	33.42%	2.65%
May	170,291	481,357	280,964	239,974	(13.96%)	108.65%	(41.63%)	(14.59%)	34.97%	(1.63%)
Jun	187,751	271,702	273,505	252,251	(13.95%)	17.43%	0.66%	(7.77%)	34.86%	(2.82%)
Jul	159,537	243,575	253,650	225,830	(8.94%)	5.29%	4.14%	(10.97%)	35.77%	(4.07%)
Aug	175,585	253,853	217,906	286,970	(8.88%)	19.02%	(14.16%)	31.69%	39.37%	0.08%
Sep	163,889	217,443	238,433	292,127	0.02%	(21.33%)	9.65%	22.52%	43.58%	2.61%
Oct	75,119	291,477	230,976		103.44%	33.23%	(20.76%)			
Nov	151,239	203,466	206,424		(20.79%)	6.53%	1.45%			
Dec	225,351	231,382	209,567		(38.19%)	(9.27%)	(9.43%)			
Year Total	1,963,988	3,122,499	2,763,092	2,171,378	(10.78%)	17.10%	(11.51%)	2.61%	43.58%	2.61%



# Utilities

## Historical Comparison

### As of September 30, 2016

	2007	2014	2015	2016	% Chg '07 to '08	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	162,602	195,191	204,683	175,753	9.63%	(2.78%)	4.86%	(14.13%)	8.09%	(14.13%)
Feb	153,413	174,688	167,285	162,658	9.72%	5.27%	(4.24%)	(2.77%)	7.09%	(9.02%)
Mar	154,232	174,308	180,881	153,652	(1.32%)	(0.11%)	3.77%	(15.05%)	4.64%	(10.99%)
Apr	126,716	167,321	157,831	139,202	11.32%	0.30%	(5.67%)	(11.80%)	5.75%	(11.17%)
May	126,968	149,425	134,426	132,503	17.80%	(6.92%)	(10.04%)	(1.43%)	5.50%	(9.62%)
Jun	118,101	153,897	156,377	145,938	(19.93%)	15.52%	1.61%	(6.68%)	8.04%	(9.16%)
Jul	122,123	173,647	248,620	139,536	(1.29%)	11.11%	43.18%	(43.88%)	8.83%	(16.07%)
Aug	127,212	155,944	149,849	157,214	(6.41%)	8.85%	(3.91%)	4.92%	10.55%	(13.82%)
Sep	108,475	153,912	152,718	145,170	8.62%	9.51%	(0.78%)	(4.94%)	12.65%	(12.95%)
Oct	122,272	150,110	146,537		(4.67%)	6.03%	(2.38%)			
Nov	112,188	135,216	133,785		(5.27%)	(0.05%)	(1.06%)			
Dec	162,373	203,938	197,049		(0.07%)	7.19%	(3.38%)			
<b>Year Total</b>	<b>1,596,675</b>	<b>1,987,597</b>	<b>2,030,040</b>	<b>1,351,627</b>	<b>1.87%</b>	<b>4.12%</b>	<b>2.14%</b>	<b>(12.95%)</b>	<b>12.65%</b>	<b>(12.95%)</b>



# Other Services (Except Public Administration)

## Historical Comparison

### As of September 30, 2016

	2007	2014	2015	2016	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	106,043	127,942	152,163	157,583	7.47%	18.93%	3.56%	48.60%	3.56%
Feb	116,917	121,357	138,509	141,034	4.23%	14.13%	1.82%	33.93%	2.73%
Mar	148,601	159,786	180,861	175,265	6.44%	13.19%	(3.09%)	27.54%	0.50%
Apr	107,960	131,191	165,139	168,311	6.10%	25.88%	1.92%	33.92%	0.87%
May	120,577	136,022	158,926	157,539	1.72%	16.84%	(0.87%)	33.27%	0.52%
Jun	152,056	162,007	183,857	187,635	15.75%	13.49%	2.05%	31.27%	0.81%
Jul	123,569	147,717	174,093	169,229	2.17%	17.86%	(2.79%)	32.07%	0.26%
Aug	128,878	150,827	157,847	185,308	9.67%	4.65%	17.40%	33.58%	2.33%
Sep	147,226	166,404	181,457	199,264	15.70%	9.05%	9.81%	33.80%	3.24%
Oct	120,903	141,364	134,922		4.45%	(4.56%)			
Nov	121,595	118,107	155,330		(1.50%)	31.52%			
Dec	144,769	162,886	164,949		7.12%	1.27%			
Year Total	1,539,094	1,725,611	1,948,053	1,541,169	6.77%	12.89%	3.24%	33.80%	3.24%



# Construction

## Historical Comparison

### As of September 30, 2016

	2007	2014	2015	2016	% Chg '07 to '08	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	59,333	79,106	97,370	100,686	(9.26%)	7.62%	23.09%	3.41%	69.70%	3.41%
Feb	94,650	86,565	82,454	108,197	(44.79%)	28.31%	(4.75%)	31.22%	35.65%	16.16%
Mar	87,927	95,021	109,889	163,347	(22.29%)	32.86%	15.65%	48.65%	53.87%	28.48%
Apr	80,597	148,381	133,465	136,135	(8.66%)	61.77%	(10.05%)	2.00%	57.63%	20.13%
May	74,506	117,900	133,499	134,797	(11.58%)	8.99%	13.23%	0.97%	62.00%	15.54%
Jun	119,325	136,254	204,797	184,239	(34.36%)	21.96%	50.31%	(10.04%)	60.24%	8.66%
Jul	94,255	122,391	210,359	178,433	(23.22%)	5.75%	71.87%	(15.18%)	64.73%	3.50%
Aug	89,570	142,236	163,376	194,652	(16.96%)	24.37%	14.86%	19.14%	71.46%	5.75%
Sep	81,206	121,489	176,650	227,562	(5.58%)	20.21%	45.40%	28.82%	82.76%	8.86%
Oct	78,271	115,120	150,609		2.84%	(7.54%)	30.83%			
Nov	68,682	79,552	118,436		(16.89%)	(19.10%)	48.88%			
Dec	51,641	109,561	154,450		(8.17%)	29.81%	40.97%			
Year Total	979,962	1,353,574	1,735,355	1,428,048	(18.30%)	16.43%	28.21%	8.86%	82.76%	8.86%



# Professional, Scientific, and Tech Services

## Historical Comparison

### As of September 30, 2016

	2007	2014	2015	2016	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	36,535	45,842	32,079	48,215	(71.68%)	(30.02%)	50.30%	31.97%	50.30%
Feb	45,300	37,804	42,061	46,931	(10.10%)	11.26%	11.58%	16.27%	28.33%
Mar	56,362	57,429	50,952	48,457	(12.99%)	(11.28%)	(4.90%)	3.91%	14.80%
Apr	40,769	13,727	42,251	51,377	(81.22%)	207.79%	21.60%	8.95%	16.52%
May	(64,113)	46,197	44,963	41,781	(4.23%)	(2.67%)	(7.08%)	106.14%	11.52%
Jun	62,865	90,095	107,623	76,289	11.10%	19.46%	(29.11%)	76.15%	(2.15%)
Jul	39,036	46,763	83,891	46,518	(9.11%)	79.40%	(44.55%)	65.89%	(10.96%)
Aug	45,513	42,311	45,532	47,102	(11.91%)	7.61%	3.45%	55.06%	(9.50%)
Sep	57,400	51,215	85,854	72,171	(45.22%)	67.64%	(15.94%)	49.79%	(10.53%)
Oct	41,610	45,290	44,485		(65.14%)	(1.78%)			
Nov	49,834	33,701	92,332		(19.54%)	173.97%			
Dec	117,791	57,883	15,997		6.05%	(72.36%)			
Year Total	528,903	568,257	688,020	478,842	(36.27%)	21.08%	(10.53%)	49.79%	(10.53%)

