



# 2017 Sales Tax Collections As of November 30, 2017

Sherri Cassidy, CPFO  
Chief Financial Officer

January 18, 2018

Attachment A



# Sales and Use Tax Collections

## 2017 Budget by Industry

Sales Tax	Retail Trade	\$52,844,824	54.60%
Sales Tax	Food Services	\$11,759,425	12.15%
Sales Tax	Information (Magazines, News Papers, Etc)	\$4,200,486	4.34%
Sales Tax	Wholesale Trade	\$3,784,309	3.91%
Sales Tax	Accommodations	\$3,823,023	3.95%
Sales Tax	Real Estate and Rental and Leasing	\$2,322,849	2.40%
Sales Tax	Manufacturing	\$3,019,704	3.12%
Sales Tax	Utilities	\$2,080,886	2.15%
Sales Tax	Other Services (except Public Admin)	\$2,090,564	2.16%
Sales Tax	Construction	\$2,042,172	2.11%
Sales Tax	Professional, Scientific, and Technical Services	\$716,212	0.74%
Sales Tax	Finance and Insurance	\$454,891	0.47%
Sales Tax	Arts, Entertainment, and Recreation	\$435,534	0.45%
Sales Tax	Waste Management and Remediation Services	\$261,321	0.27%
Sales Tax	Mining	\$319,392	0.33%
Sales Tax	Educational Services	\$154,857	0.16%
Sales Tax	Health Care and Social Assistance	\$125,821	0.13%
Sales Tax	Transportation and Warehousing	\$67,750	0.07%
Sales Tax	Agriculture, Forestry, Fishing and Hunting	\$125,821	0.13%
Sales Tax	Public Administration	\$48,393	0.05%
Sales Tax	NAICS Not Specified	-\$19,357	(0.02%)
<b>Sales Tax Total</b>		<b>\$ 90,658,877</b>	<b>93.67%</b>
Use Tax	Building Materials	1,509,852	1.56%
Use Tax	Automobiles	4,616,663	4.77%
<b>Use Tax Total</b>		<b>\$ 6,126,515</b>	<b>6.33%</b>
<b>Grand Total</b>		<b>\$ 96,785,392</b>	<b>100.00%</b>



# Retail

## Historical Comparison

### As of November 30, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	2,673,625	3,290,594	3,383,347	3,675,215	13.95%	2.82%	8.63%	37.46%	8.63%
Feb	2,697,395	3,269,880	3,594,843	3,864,002	5.66%	9.94%	7.49%	40.37%	8.04%
Mar	3,036,516	3,926,125	3,908,785	4,406,974	9.85%	(0.44%)	12.75%	42.09%	9.73%
Apr	2,863,589	3,738,892	3,919,161	4,246,279	6.66%	4.82%	8.35%	43.66%	9.36%
May	3,067,621	3,955,227	4,117,996	4,771,581	5.65%	4.12%	15.87%	46.21%	10.78%
Jun	3,294,218	4,254,422	4,575,897	4,826,057	10.12%	7.56%	5.47%	46.26%	9.74%
Jul	3,106,378	4,088,068	4,309,034	4,524,510	7.89%	5.41%	5.00%	46.17%	9.01%
Aug	3,104,475	4,123,222	5,104,737	4,721,680	6.40%	23.80%	(7.50%)	46.94%	6.45%
Sep	3,334,738	4,083,844	4,644,004	4,601,469	7.91%	13.72%	(0.92%)	45.84%	5.54%
Oct	3,031,130	3,824,404	4,439,640	4,417,754	7.24%	16.09%	(0.49%)	45.83%	4.90%
Nov	3,080,544	4,078,653	4,654,831	4,629,040	(1.14%)	14.13%	(0.55%)	46.24%	4.36%
Dec	4,005,099	4,870,911	5,512,157		5.11%	13.16%			
Year Total	37,295,328	47,504,244	52,164,433	48,684,561	6.89%	9.81%	4.36%	46.24%	4.36%



# Food Services

## Historical Comparison

### As of November 30, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	509,199	776,227	842,916	838,430	15.54%	8.59%	(0.53%)	64.66%	(0.53%)
Feb	540,600	744,820	836,029	877,672	0.94%	12.25%	4.98%	63.47%	2.21%
Mar	640,009	937,022	926,030	1,028,328	10.80%	(1.17%)	11.05%	62.41%	5.35%
Apr	564,415	873,920	1,047,504	997,128	11.69%	19.86%	(4.81%)	65.98%	2.44%
May	626,621	961,411	983,599	1,071,514	9.41%	2.31%	8.94%	67.07%	3.82%
Jun	705,395	962,169	1,028,306	1,129,976	7.86%	6.87%	9.89%	65.72%	4.92%
Jul	647,457	963,615	1,043,038	1,107,980	8.81%	8.24%	6.23%	66.55%	5.12%
Aug	651,782	921,217	1,025,067	1,078,234	1.39%	11.27%	5.19%	66.40%	5.13%
Sep	655,247	968,440	987,992	1,071,579	11.08%	2.02%	8.46%	66.06%	5.51%
Oct	618,222	886,549	985,321	1,031,626	5.75%	11.14%	4.70%	66.14%	5.43%
Nov	570,329	824,025	912,364	943,952	17.58%	10.72%	3.46%	66.09%	5.26%
Dec	663,824	889,227	976,202		2.45%	9.78%			
<b>Year Total</b>	<b>7,393,100</b>	<b>10,708,643</b>	<b>11,594,368</b>	<b>11,176,419</b>	<b>8.37%</b>	<b>8.27%</b>	<b>5.26%</b>	<b>66.09%</b>	<b>5.26%</b>



# Information (Magazines, Newspapers, Etc.)

## Historical Comparison

### As of November 30, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	365,215	368,187	327,548	408,286	(7.47%)	(11.04%)	24.65%	11.79%	24.65%
Feb	347,550	383,366	325,861	339,670	(6.75%)	(15.00%)	4.24%	4.94%	14.47%
Mar	367,113	406,252	378,251	345,652	2.19%	(6.89%)	(8.62%)	1.27%	6.00%
Apr	441,600	355,238	329,523	338,316	(3.95%)	(7.24%)	2.67%	(5.89%)	5.20%
May	360,434	352,245	340,744	437,057	(8.25%)	(3.27%)	28.27%	(0.69%)	9.82%
Jun	357,140	327,080	341,553	341,056	(12.37%)	4.42%	(0.15%)	(1.30%)	8.15%
Jul	359,141	335,630	212,115	328,319	(11.69%)	(36.80%)	54.78%	(2.30%)	12.54%
Aug	356,597	395,510	355,487	319,788	4.83%	(10.12%)	(10.04%)	(3.27%)	9.46%
Sep	374,117	439,783	380,238	323,143	15.47%	(13.54%)	(15.02%)	(4.43%)	6.35%
Oct	367,365	484,108	388,353	355,883	22.00%	(19.78%)	(8.36%)	(4.30%)	4.66%
Nov	392,268	263,126	380,200	346,322	(43.94%)	44.49%	(8.91%)	(5.02%)	3.29%
Dec	402,595	416,129	390,151		3.60%	(6.24%)			
Year Total	4,491,136	4,526,653	4,150,025	3,883,491	(4.49%)	(8.32%)	3.29%	(5.02%)	3.29%



# Wholesale Trade Historical Comparison As of November 30, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	208,200	223,084	226,907	248,307	5.96%	1.71%	9.43%	19.26%	9.43%
Feb	218,986	201,559	211,091	252,502	(1.40%)	4.73%	19.62%	17.23%	14.34%
Mar	251,062	224,894	313,690	296,189	(3.29%)	39.48%	(5.58%)	17.51%	6.03%
Apr	262,298	259,580	257,228	296,546	10.43%	(0.91%)	15.29%	16.27%	8.39%
May	281,710	241,413	258,798	344,975	(9.37%)	7.20%	33.30%	17.69%	13.47%
Jun	282,941	300,439	291,097	344,699	8.11%	(3.11%)	18.41%	18.47%	14.40%
Jul	316,413	282,238	279,413	283,168	(2.14%)	(1.00%)	1.34%	13.44%	12.41%
Aug	258,367	216,294	266,074	324,616	(39.12%)	23.01%	22.00%	14.95%	13.62%
Sep	223,302	277,889	324,546	308,745	(2.98%)	16.79%	(4.87%)	17.21%	11.15%
Oct	264,391	609,008	325,187	298,633	121.59%	(46.60%)	(8.17%)	16.77%	8.87%
Nov	215,809	306,065	285,545	309,386	15.39%	(6.70%)	8.35%	18.84%	8.82%
Dec	243,702	316,435	276,895		7.96%	(12.50%)			
<b>Year Total</b>	<b>3,027,182</b>	<b>3,458,897</b>	<b>3,316,470</b>	<b>3,307,767</b>	<b>8.43%</b>	<b>(4.12%)</b>	<b>8.82%</b>	<b>18.84%</b>	<b>8.82%</b>



# Accommodations Historical Comparison As of November 30, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	120,786	144,331	153,410	209,090	36.09%	6.29%	36.29%	73.11%	36.29%
Feb	142,237	140,308	166,381	200,907	0.93%	18.58%	20.75%	55.88%	28.21%
Mar	164,518	180,939	209,392	248,429	29.58%	15.73%	18.64%	54.00%	24.42%
Apr	180,007	253,099	263,234	330,863	54.48%	4.00%	25.69%	62.83%	24.84%
May	241,974	315,148	337,235	386,127	17.11%	7.01%	14.50%	61.90%	21.76%
Jun	325,401	389,031	440,867	513,698	6.90%	13.32%	16.52%	60.79%	20.29%
Jul	352,696	438,317	518,883	563,414	12.71%	18.38%	8.58%	60.55%	17.38%
Aug	335,601	405,619	477,067	531,046	3.76%	17.61%	11.31%	60.13%	16.25%
Sep	282,985	381,960	402,729	463,025	19.23%	5.44%	14.97%	60.59%	16.08%
Oct	247,717	312,469	345,386	369,414	12.39%	10.53%	6.96%	59.40%	15.13%
Nov	164,099	190,730	210,850	246,090	19.59%	10.55%	16.71%	58.80%	15.22%
Dec	134,955	187,098	215,387		9.53%	15.12%			
<b>Year Total</b>	<b>2,692,975</b>	<b>3,339,049</b>	<b>3,740,821</b>	<b>4,062,102</b>	<b>15.53%</b>	<b>12.03%</b>	<b>15.22%</b>	<b>58.80%</b>	<b>15.22%</b>



# Real Estate and Rental Leasing Historical Comparison As of November 30, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	149,603	154,469	151,265	177,480	26.73%	(2.07%)	17.33%	18.63%	17.33%
Feb	163,217	132,298	162,506	189,242	(1.98%)	22.83%	16.45%	17.23%	16.88%
Mar	162,556	166,852	169,290	213,377	23.77%	1.46%	26.04%	22.03%	20.09%
Apr	154,147	151,511	174,574	206,527	18.62%	15.22%	18.30%	24.96%	19.61%
May	185,655	166,166	191,498	219,686	8.50%	15.25%	14.72%	23.45%	18.51%
Jun	210,360	182,954	221,768	240,683	15.16%	21.21%	8.53%	21.59%	16.44%
Jul	198,267	199,832	171,911	237,763	21.03%	(13.97%)	38.31%	21.32%	19.47%
Aug	202,638	194,063	268,054	249,000	9.66%	38.13%	(7.11%)	21.54%	14.75%
Sep	161,042	178,876	213,680	276,166	19.51%	19.46%	29.24%	26.61%	16.55%
Oct	187,966	171,906	208,226	226,983	8.30%	21.13%	9.01%	25.99%	15.74%
Nov	155,296	157,966	186,757	227,775	36.96%	18.23%	21.96%	27.65%	16.28%
Dec	178,990	160,829	187,344		5.12%	16.49%			
Year Total	2,109,739	2,017,721	2,306,872	2,464,682	15.28%	14.33%	16.28%	27.65%	16.28%





# Manufacturing Historical Comparison As of November 30, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	134,366	263,234	212,153	204,483	17.07%	(19.40%)	(3.62%)	52.18%	(3.62%)
Feb	156,548	191,108	179,063	305,559	(19.32%)	(6.30%)	70.64%	75.32%	30.37%
Mar	177,946	172,764	239,554	273,348	(17.59%)	38.66%	14.11%	67.08%	24.20%
Apr	186,365	224,563	243,455	283,292	(12.58%)	8.41%	16.36%	62.80%	22.01%
May	170,291	280,964	239,974	286,114	(41.63%)	(14.59%)	19.23%	63.87%	21.41%
Jun	187,751	273,505	252,251	277,998	0.66%	(7.77%)	10.21%	60.94%	19.35%
Jul	159,537	253,650	225,830	235,300	4.14%	(10.97%)	4.19%	59.11%	17.20%
Aug	175,585	217,906	286,970	237,338	(14.16%)	31.69%	(17.30%)	56.00%	11.93%
Sep	163,889	238,433	292,127	273,846	9.65%	22.52%	(6.26%)	57.20%	9.48%
Oct	75,119	230,976	291,523	254,049	(20.76%)	26.21%	(12.85%)	65.76%	6.84%
Nov	151,239	206,424	240,596	226,804	1.45%	16.55%	(5.73%)	64.39%	5.72%
Dec	225,351	209,567	260,571		(9.43%)	24.34%			
<b>Year Total</b>	<b>1,963,988</b>	<b>2,763,092</b>	<b>2,964,068</b>	<b>2,858,130</b>	<b>(11.51%)</b>	<b>7.27%</b>	<b>5.72%</b>	<b>64.39%</b>	<b>5.72%</b>



# Utilities

## Historical Comparison

### As of November 30, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	162,602	204,683	175,753	193,067	4.86%	(14.13%)	9.85%	18.74%	9.85%
Feb	153,413	167,285	162,658	175,329	(4.24%)	(2.77%)	7.79%	16.58%	8.86%
Mar	154,232	180,881	153,652	183,420	3.77%	(15.05%)	19.37%	17.35%	12.14%
Apr	126,716	157,831	139,202	154,412	(5.67%)	(11.80%)	10.93%	18.30%	11.87%
May	126,968	134,426	132,503	161,146	(10.04%)	(1.43%)	21.62%	19.81%	13.57%
Jun	118,101	156,377	145,938	163,014	1.61%	(6.68%)	11.70%	22.37%	13.27%
Jul	122,123	248,620	139,536	155,530	43.18%	(43.88%)	11.46%	23.00%	13.03%
Aug	127,212	149,849	157,214	181,190	(3.91%)	4.92%	15.25%	25.27%	13.32%
Sep	108,475	152,718	145,170	163,074	(0.78%)	(4.94%)	12.33%	27.53%	13.21%
Oct	122,272	146,537	146,802	161,149	(2.38%)	0.18%	9.77%	27.93%	12.87%
Nov	112,188	133,785	137,789	168,890	(1.06%)	2.99%	22.57%	29.70%	13.69%
Dec	162,373	197,049	187,086		(3.38%)	(5.06%)			
<b>Year Total</b>	<b>1,596,675</b>	<b>2,030,040</b>	<b>1,823,304</b>	<b>1,860,221</b>	<b>2.14%</b>	<b>(10.18%)</b>	<b>13.69%</b>	<b>29.70%</b>	<b>13.69%</b>



# Other Services (Except Public Administration)

## Historical Comparison

### As of November 30, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	106,043	152,163	157,583	159,700	18.93%	3.56%	1.34%	50.60%	1.34%
Feb	116,917	138,509	141,034	152,705	14.13%	1.82%	8.28%	40.12%	4.62%
Mar	148,601	180,861	175,265	190,124	13.19%	(3.09%)	8.48%	35.25%	6.05%
Apr	107,960	165,139	168,311	173,942	25.88%	1.92%	3.35%	41.07%	5.34%
May	120,577	158,926	157,539	187,163	16.84%	(0.87%)	18.80%	43.92%	7.99%
Jun	152,056	183,857	187,635	215,591	13.49%	2.05%	14.90%	43.48%	9.30%
Jul	123,569	174,093	169,229	187,017	17.86%	(2.79%)	10.51%	44.59%	9.48%
Aug	128,878	157,847	185,308	186,371	4.65%	17.40%	0.57%	44.60%	8.25%
Sep	147,226	181,457	199,264	194,439	9.05%	9.81%	(2.42%)	42.99%	6.87%
Oct	120,903	134,922	168,284	181,492	(4.56%)	24.73%	7.85%	43.67%	6.97%
Nov	121,595	155,330	155,298	162,164	31.52%	(0.02%)	4.42%	42.77%	6.75%
Dec	144,769	164,949	199,301		1.27%	20.83%			
Year Total	1,539,094	1,948,053	2,064,052	1,990,705	12.89%	5.95%	6.75%	42.77%	6.75%



# Construction

## Historical Comparison

### As of November 30, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	59,333	97,370	100,686	133,013	23.09%	3.41%	32.11%	124.18%	32.11%
Feb	94,650	82,454	108,197	199,510	(4.75%)	31.22%	84.40%	115.95%	59.19%
Mar	87,927	109,889	163,347	268,902	15.65%	48.65%	64.62%	148.62%	61.57%
Apr	80,597	133,465	136,135	220,175	(10.05%)	2.00%	61.73%	154.75%	61.62%
May	74,506	133,499	134,797	209,061	13.23%	0.97%	55.09%	159.60%	60.25%
Jun	119,325	204,797	184,239	398,162	50.31%	(10.04%)	116.11%	176.72%	72.69%
Jul	94,255	210,359	178,433	190,974	71.87%	(15.18%)	7.03%	165.28%	61.04%
Aug	89,570	163,376	194,652	185,689	14.86%	19.14%	(4.60%)	157.87%	50.40%
Sep	81,206	176,650	227,562	168,294	45.40%	28.82%	(26.04%)	152.61%	38.22%
Oct	78,271	150,609	252,536	196,398	30.83%	67.68%	(22.23%)	152.45%	29.13%
Nov	68,682	118,436	187,274	159,311	48.88%	58.12%	(14.93%)	150.94%	24.71%
Dec	51,641	154,450	158,584		40.97%	2.68%			
<b>Year Total</b>	<b>979,962</b>	<b>1,735,355</b>	<b>2,026,443</b>	<b>2,329,489</b>	<b>28.21%</b>	<b>16.77%</b>	<b>24.71%</b>	<b>150.94%</b>	<b>24.71%</b>



# Professional, Scientific, and Tech Services Historical Comparison As of November 30, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	36,535	32,079	48,215	55,352	(30.02%)	50.30%	14.80%	51.51%	14.80%
Feb	45,300	42,061	46,931	84,280	11.26%	11.58%	79.58%	70.63%	46.76%
Mar	56,362	50,952	48,457	79,306	(11.28%)	(4.90%)	63.66%	58.42%	52.46%
Apr	40,769	42,251	51,377	56,710	207.79%	21.60%	10.38%	54.02%	41.37%
May	(64,113)	44,963	41,781	90,624	(2.67%)	(7.08%)	116.90%	218.90%	54.70%
Jun	62,865	107,623	76,289	79,536	19.46%	(29.11%)	4.26%	150.85%	42.41%
Jul	39,036	83,891	46,518	60,781	79.40%	(44.55%)	30.66%	133.71%	40.89%
Aug	45,513	45,532	47,102	84,025	7.61%	3.45%	78.39%	125.19%	45.23%
Sep	57,400	85,854	72,171	76,124	67.64%	(15.94%)	5.48%	108.57%	39.24%
Oct	41,610	44,485	88,099	101,674	(1.78%)	98.04%	15.41%	112.69%	35.54%
Nov	49,834	92,332	46,341	130,803	173.97%	(49.81%)	182.27%	118.73%	46.62%
Dec	117,791	15,997	71,044		(72.36%)	344.10%			
Year Total	528,903	688,020	684,326	899,215	21.08%	(0.54%)	46.62%	118.73%	46.62%

