## March 2020 Sales and Use Tax

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## Sales \& Use Tax Activity March 2020

## Historical Sales Tax Collections (Collected by Colorado Department of Revenue) March 2020

| 2017 | 2018 | 2019 | 2020 | $\begin{gathered} \text { \% Chg } \\ \text { '17 to '18 } \end{gathered}$ | $\begin{gathered} \text { \% Chg } \\ \text { '18 to '19 } \end{gathered}$ | $\begin{gathered} \text { \% Chg } \\ \text { '19 to '20 } \end{gathered}$ | $\begin{array}{\|c} \hline \text { Cumulative } \\ \text { \% Chg } \\ \text { '19 to '20 } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6,458,104 | 7,083,743 | 7,444,187 | 8,110,620 | 9.69\% | 5.09\% | 8.95\% | 8.95\% |
| 6,775,695 | 6,835,239 | 7,403,935 | 8,009,290 | 0.88\% | 8.32\% | 8.18\% | 8.57\% |
| 7,716,626 | 7,894,540 | 8,590,788 | 7,870,297 | 2.31\% | 8.82\% | (8.39\%) | 2.35\% |
| 7,467,587 | 7,850,635 | 8,639,701 |  | 5.13\% | 10.05\% |  |  |
| 8,359,966 | 8,415,492 | 8,863,171 |  | 0.66\% | 5.32\% |  |  |
| 8,745,847 | 9,352,067 | 9,519,106 |  | 6.93\% | 1.79\% |  |  |
| 8,085,471 | 8,865,822 | 10,010,678 |  | 9.65\% | 12.91\% |  |  |
| 8,312,125 | 9,347,632 | 9,778,166 |  | 12.46\% | 4.61\% |  |  |
| 8,162,047 | 8,656,217 | 9,383,300 |  | 6.05\% | 8.40\% |  |  |
| 7,776,025 | 8,191,778 | 9,325,780 |  | 5.35\% | 13.84\% |  |  |
| 7,707,677 | 8,108,140 | 9,427,601 |  | 5.20\% | 16.27\% |  |  |
| 8,695,005 | 9,113,352 | 10,628,025 |  | 4.81\% | 16.62\% |  |  |
| 94,262,175 | 99,714,656 | 109,014,438 | 23,990,207 | 5.78\% | 9.33\% | 2.35\% | 2.35\% |

## Historical Use Tax on Automobiles (Collected by Clerk \& Recorder) April 2020

|  | 2017 | 2018 | 2019 | 2020 | $\begin{gathered} \text { \% Chg } \\ \text { '17 to '18 } \end{gathered}$ | $\begin{gathered} \text { \% Chg } \\ \text { '18 to '19 } \end{gathered}$ | $\begin{gathered} \text { \% Chg } \\ \text { '19 to '20 } \\ \hline \end{gathered}$ | $\begin{array}{\|c} \hline \text { Cumulative } \\ \text { \% Chg } \\ \text { '19 to '20 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | 428,149 | 487,373 | 582,105 | 563,007 | 13.83\% | 19.44\% | (3.28\%) | (3.28\%) |
| Feb | 387,566 | 392,470 | 494,868 | 500,967 | 1.27\% | 26.09\% | 1.23\% | (1.21\%) |
| Mar | 443,818 | 475,768 | 524,690 | 377,227 | 7.20\% | 10.28\% | (28.10\%) | (10.02\%) |
| Apr | 424,690 | 440,114 | 527,691 | 223,833 | 3.63\% | 19.90\% | (57.58\%) | (21.81\%) |
| May | 499,154 | 508,644 | 568,036 |  | 1.90\% | 11.68\% |  |  |
| Jun | 513,919 | 491,621 | 543,753 |  | (4.34\%) | 10.60\% |  |  |
| Jul | 380,803 | 531,469 | 565,155 |  | 39.57\% | 6.34\% |  |  |
| Aug | 480,141 | 489,723 | 516,217 |  | 2.00\% | 5.41\% |  |  |
| Sep | 559,553 | 619,915 | 482,122 |  | 10.79\% | (22.23\%) |  |  |
| Oct | 494,953 | 697,737 | 541,456 |  | 40.97\% | (22.40\%) |  |  |
| Nov | 410,233 | 617,842 | 464,603 |  | 50.61\% | (24.80\%) |  |  |
| Dec | 417,842 | 596,833 | 452,295 |  | 42.84\% | (24.22\%) |  |  |
| Year Total | 5,440,823 | 6,349,509 | 6,262,993 | 1,665,033 | 16.70\% | (1.36\%) | (21.81\%) | (21.81\%) |

## Historical Use Tax on Building Materials (Collected by Pikes Peak Regional Building Department \& EPC) April 2020

|  | 2017 | 2018 | 2019 | 2020 | $\begin{gathered} \text { \% Chg } \\ \text { '17 to '18 } \end{gathered}$ | $\begin{gathered} \% \text { Chg } \\ \text { '18 to '19 } \end{gathered}$ | $\begin{gathered} \text { \% Chg } \\ \text { '19 to '20 } \end{gathered}$ | $\begin{aligned} & \text { Cumulative } \\ & \text { \% Chg } \\ & \text { '19 to '20 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | 49,374 | 81,116 | 237,113 | 136,707 | 64.29\% | 192.31\% | (42.35\%) | (42.35\%) |
| Feb | 90,516 | 138,669 | 140,456 | 1,639,975 | 53.20\% | 1.29\% | 1067.61\% | 370.56\% |
| Mar | 82,829 | 60,188 | 227,377 | 269,144 | (27.33\%) | 277.78\% | 18.37\% | 238.18\% |
| Apr | 126,137 | 161,443 | 209,640 | 117,737 | 27.99\% | 29.85\% | (43.84\%) | 165.60\% |
| May | 84,210 | 376,818 | 235,482 |  | 347.47\% | (37.51\%) |  |  |
| Jun | 81,141 | 172,001 | 152,659 |  | 111.98\% | (11.25\%) |  |  |
| Jul | 103,536 | 180,271 | 83,176 |  | 74.11\% | (53.86\%) |  |  |
| Aug | 323,413 | 114,122 | 80,265 |  | (64.71\%) | (29.67\%) |  |  |
| Sep | 71,049 | 136,139 | 204,155 |  | 91.61\% | 49.96\% |  |  |
| Oct | 94,928 | 271,308 | 91,422 |  | 185.80\% | (66.30\%) |  |  |
| Nov | 217,249 | $(1,434)$ | 204,007 |  | (100.66\%) | 14331.09\% |  |  |
| Dec | 115,557 | 94,410 | 71,578 |  | (18.30\%) | (24.18\%) |  |  |
| Year Total | 1,439,937 | 1,785,050 | 1,937,329 | 2,163,563 | $\mathbf{2 3 . 9 7 \%}$ | 8.53\% | 165.60\% | 165.60\% |

## Historical Sales \& Use Tax (All Components) March 2020

|  | 2017 | 2018 | 2019 | 2020 | $\begin{gathered} \text { \% Chg } \\ \text { '17 to '18 } \end{gathered}$ | $\begin{gathered} \text { \% Chg } \\ \text { '18 to '19 } \end{gathered}$ | $\begin{gathered} \text { \% Chg } \\ \text { '19 to '20 } \end{gathered}$ | $\begin{gathered} \text { Cumulative } \\ \text { \% Chg } \\ \text { '19 to '20 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | 6,935,627 | 7,652,231 | 8,263,404 | 8,810,334 | 10.33\% | 7.99\% | 6.62\% | 6.62\% |
| Feb | 7,253,777 | 7,366,378 | 8,039,259 | 10,150,232 | 1.55\% | 9.13\% | 26.26\% | 16.30\% |
| Mar | 8,243,273 | 8,430,496 | 9,342,855 | 8,516,668 | 2.27\% | 10.82\% | (8.84\%) | 7.14\% |
| Apr | 8,018,413 | 8,452,191 | 9,377,033 |  | 5.41\% | 10.94\% |  |  |
| May | 8,943,331 | 9,300,954 | 9,666,689 |  | 4.00\% | 3.93\% |  |  |
| Jun | 9,340,908 | 10,015,689 | 10,215,518 |  | 7.22\% | 2.00\% |  |  |
| Jul | 8,569,811 | 9,577,563 | 10,659,010 |  | 11.76\% | 11.29\% |  |  |
| Aug | 9,115,679 | 9,951,477 | 10,374,649 |  | 9.17\% | 4.25\% |  |  |
| Sep | 8,792,649 | 9,412,271 | 10,069,577 |  | 7.05\% | 6.98\% |  |  |
| Oct | 8,365,906 | 9,160,822 | 9,958,658 |  | 9.50\% | 8.71\% |  |  |
| Nov | 8,335,159 | 8,724,549 | 10,096,211 |  | 4.67\% | 15.72\% |  |  |
| Dec | 9,228,404 | 9,804,594 | 11,151,898 |  | 6.24\% | 13.74\% |  |  |
| Year Total | 101,142,936 | 107,849,215 | 117,214,761 | 27,477,234 | 6.63\% | 8.68\% | 7.14\% | 7.14\% |

## Sales \& Use Tax - All Components March 2020



## Sales \& Use Tax (All Components) Budget to Actual March 2020

|  | Budget | Actual | \$ Variance Budget to Actual | \% Variance Budget to Actual | Cumulative \% Variance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | 8,282,395 | 8,810,334 | 527,939 | 6.37\% | 6.37\% |
| Feb | 8,258,697 | 10,150,232 | 1,891,535 | 22.90\% | 14.63\% |
| Mar | 9,597,625 | 8,516,668 | $(1,080,957)$ | (11.26\%) | 5.12\% |
| Apr | 9,384,344 |  |  |  |  |
| May | 10,118,977 |  |  |  |  |
| Jun | 10,699,574 |  |  |  |  |
| Jul | 10,604,783 |  |  |  |  |
| Aug | 10,557,387 |  |  |  |  |
| Sep | 10,320,409 |  |  |  |  |
| Oct | 10,012,337 |  |  |  |  |
| Nov | 9,704,265 |  |  |  |  |
| Dec | 10,948,402 |  |  |  |  |
|  | 118,489,196 | 27,477,234 | 1,338,517 |  | 5.12\% |

## Questions?

